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Consistent flexibility: Enforcement of deficit rules through political incentives^{*}

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ABSTRACT

We study the optimal design of a deficit rule in a model in which the government is presentbiased, shocks to tax revenues make rule compliance stochastic, and a rule violation reduces the payoff from holding office. We show that: (i) the benchmark policy of the social planner can be always implemented via an optimal nonlinear deficit rule and under certain conditions even under a linear rule; (ii) the optimal rule prescribes a zero structural deficit but only partially accounts for shocks; and (iii) a government with a stronger ex-ante deficit bias should be granted a higher degree of flexibility.

1. Introduction

Fiscal rules are widely used to constrain a government's fiscal policy and aim for moderate levels of budget deficits, debt or expenditure levels (see Davoodi et al., 2022; Budina et al., 2012; Yared, 2019); at the same time, however, they should allow for enough flexibility in order to stabilize the economy in the presence of macroeconomic shocks. The optimal design of a fiscal rule that is consistent with both objectives is therefore a key challenge.

More specifically, there are two theoretical questions regarding the design of fiscal rules. The first question is how to optimally balance the benefit of committing the government against overspending versus the benefit of granting it discretion to react to shocks. The second question is how to provide incentives to run moderate budget deficits in a way that minimizes distortions on the fiscal policy composition and, in turn, prevents unintended market inefficiencies and output losses. Although the former question has been analyzed in the recent theoretical literature on fiscal rules (Amador et al., 2006; Halac and Yared, 2014, 2022b), the second question has been largely overlooked.

In this paper we aim to fill this gap by analyzing what an optimal deficit rule (sometimes also called balance or budget rules) should look like when (i) the political process leads to a deficit bias, (ii) the government has full discretion regarding both

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a distortionary labor income tax and the level of a public good, and (iii) monetary punishment mechanisms are absent. More specifically, we ask how restrictive – in terms of a maximum deficit limit – and how flexible – in terms of accommodating shocks to public finances – an optimally designed deficit rule should be. The motivation to focus on deficit rules, rather than expenditure or revenue rules, is that deficit and, to some lesser extent, debt rules dominate in practice. Our main contribution consists in: (i) showing that the maximum deficit limit should be zero and that shocks should be only partially accommodated, as well as (ii) elucidating how the postulated tradeoff between discipline of elected politicians and flexibility of the fiscal rule may not exist at all.

These results are derived in a model that has the following three key features. First, a shock to tax revenues makes compliance with a fiscal rule uncertain, as we assume full commitment by politicians to their policy platforms. An adjustment of fiscal policy after the shock is ruled out. This is motivated in two parts. For one, both the submission of budgetary plans by competing politicians and the election of a policymaker take place *before* the shock is realized.¹ Uncertainty about government revenues and expenditures is a central feature of budgetary planning and forecasting. For another, adjusting fiscal policy after observing the fiscal shock is not always possible because the time to respond may be too short or spending commitments have already been legally implemented and would imply that voters took this into account in the voting process, leading to less-than-full commitment and reduced incentives to draft prudent budgetary plans. Adjustment of fiscal policy after the shock entails therefore efficiency costs and weaker fiscal discipline, meaning that it may not be ex ante desirable for the regulatory authority and society to allow for governments to achieve rule compliance through ex post fiscal policy correction.

The second feature concerns the type of punishment when fiscal rules are not complied with. Our assumption is that monetary punishments of rule violations are absent. A number of reasons motivate this assumption. Monetary punishments may not be credible. They are either simply wasting resources ex-post or involve a pure transfer of resources from countries with high to those with low marginal utility of the public good. In addition, the punishment for a violation of a non-conditional deficit rule during a recession has a pro-cyclical effect and reduces the policymakers' ability to smooth public consumption over time. This may generate credibility issues, because the fiscal authority may step back on the commitment to punish violations during a recession. In light of these observations, it is not surprising that monetary punishments, such as the fine of up to 0.5% of GDP for violation of the EU's Stability and Growth Pact, have not been used.

Instead we assume that the violation of a fiscal rule leads to a loss in the rent of holding office in the next period, which may discipline politicians. The mechanism requires that stakeholders in the political process and the general public value compliance with fiscal rules, and that the media or other institutions such as fiscal councils make non-compliance public knowledge. The rent loss in our setup can thus be interpreted as a reputational cost, similar to Halac and Yared (2014).

Third, we restrict the designer of the fiscal rule to use solely *deficit rules*, meaning that a rule consists of a threshold on the realized deficit-to-output ratio. This implies that, for any given value of such ratio, the government has full policy discretion with respect to tax rates and public spending. This assumption is justified by the great prevalence (see Lledo et al., 2017) and the desirable properties of this class of rules relative to available alternatives (Gros and Jahn, 2020). At the same time, we allow the elected policy maker to choose a distortionary labor tax (rather than assuming a fixed tax revenue, such as in Halac and Yared (2014, 2022b)). The interaction between the deficit and tax choices is crucial for the design and the properties of the optimal deficit rule. Intuitively, with an endogenous tax rate the policy maker has an additional tool to manipulate the output level and thus the probability of non-compliance with the rule.

We analyze whether an optimally designed deficit rule can achieve the outcome a social planner would choose, and we characterize the optimal rule. A deficit rule consists of a function that maps the values of (1) the output and (2) the ratio of the tax shock to output into a maximum level of deficit to output. In order to characterize a deficit rule, we define two measures. The first is *tightness*; i.e., the level of the maximum (structural) deficit; that is, the highest deficit level allowed under the rule if the tax shock takes its expected value of zero. The second is *flexibility*; i.e., the degree to which the tax shock modifies the maximum deficit level. The latter measure captures the extent to which fiscal rules accommodate macroeconomic circumstances, one-offs and other observable (and contractible) temporary circumstances. Our definition of rule flexibility draws on the macro-fiscal policy literature² and is distinct from the homonymous concept used in the mechanism design literature (Amador et al., 2006; Halac and Yared, 2022b) as a synonym for the degree of policy discretion granted to policymakers to accommodate unobservable taste shocks.

Main Results. We derive four main results after initially showing that in our framework the expected budget deficit is rising in the political present bias (Prop. 1) and excessive in the absence of a fiscal rule (Prop. 2). First, the benchmark policy of the social planner can be always implemented via an optimally designed deficit rule even if the policymaker has access to a distortionary labor tax which allows her to influence the probability of rule compliance (Prop. 3). A deficit rule is therefore sufficient to deal with the joint issues of the political distortion and the stochastic nature of the budget process. Yet, the optimal rule is much more complex when a distortionary tax is available than when it is not.

Second, we characterize the class of deficit rules (under the distortionary tax) that implement the benchmark and satisfy some minimal conditions. We find that any such optimal rules prescribes a *zero structural deficit* (Prop. 4i). The intuition that underpins this result is simple. Politicians' tax choices affect output by distorting labor supply decisions. The deficit rule is in the form of a

 $^{^{1}}$ This feature is – to our knowledge – novel in the fiscal rules literature. A similar assumption is imposed in Halac and Yared (2022a) in a model analyzing interest rate rules aiming to discipline the behavior of central banks.

² For instance, Guerguil et al. (2017) define a flexible fiscal rule as one with at least one of three features present: (i) provisions that exclude public investment from the perimeter of the rule; (ii) the rule includes cyclically adjusted fiscal targets; or (iii) the rule contains well-defined escape clauses to accommodate exogenous shocks of various sorts, such as natural disasters. IMF (2009) and Budina et al. (2012) provide similar definitions.

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threshold on the deficit/output ratio. This implies that the maximum level of deficit allowed by the rule is increasing in output at a rate equal to the value of the threshold itself. Thus, if the latter is set to zero, then there is no impact of output on the probability that a violation of the rule occurs; therefore imposing a zero structural deficit is sufficient to ensure that tax choices are not distorted.

Moreover, we show that, typically, the *optimal rule accounts only partially for the tax shock*; that is, the maximum deficit under the rule is the target level minus a fraction lower than one of the tax shock relative to GDP (Prop. 4ii). A full consideration of tax shocks under the target of a balanced structural budget is typically not optimal because either the marginal cost of increasing public debt becomes too large in terms of expected cost of rule violation – and hence the rule induces a debt level that is too small –, or the probability of punishment approaches 1, implying that the politician faces a fixed expected cost of rule violation that does not affect her optimal choices.

Third, any optimal deficit rule prescribes *more flexibility* to governments that have – *ceteris paribus* – stronger incentives to run excessive deficit in the first period, as measured by the political present bias due to the neglect of the interest of future generations in the current political process (Prop. 5). The intuition is the following: because the shock is not observed in the moment in which the fiscal policy is chosen in the first period, the policymaker faces a probability of being punished in the next period. The more flexible the rule is, the greater the *marginal effect* of increasing the planned deficit on the probability of being punished. In other words, a more flexible rule is more effective in disciplining the politician because it implies a stronger link between current fiscal policy and the probability of future punishment. At the extreme opposite of the spectrum, under a very inflexible rule, the marginal effect of increasing expected deficit on the probability of being punished depends heavily on the realization of the macroeconomic shock; i.e., on luck rather than on the chosen fiscal policies.

Fourth, we analyze the case of a linear deficit rule, under which the deficit target is a linear function of the tightness parameter and the parameter that captures the flexibility to the tax revenue shock. Such a rule is more in line with actual deficit rules. Because current fiscal rules are often considered to be too complex, the study of simple rules is politically highly relevant. We show that the optimal policy can be implemented even under a linear deficit rule, provided that the variance of the tax shock is sufficiently large (Prop. 6). In that case, the properties of the optimal linear rule mimic those of the optimal general deficit rule; i.e., zero structural deficit, optimal flexibility less than full, and increasing flexibility in the political present bias (Corollary 7).

Contribution to Literature. We are not the first to discuss the optimal design of fiscal rules. Our analysis of a deficit rule shares several similarities with the approach used in Amador et al. (2006) and Halac and Yared (2014, 2022b), in particular as it concerns the role of a government that is present-biased towards public spending (see also (Jackson and Yariv, 2014, 2015)). Other papers obtain an analogue result as a consequence of political turnover (e.g., (Aguiar and Amador, 2011)).³

Our framework differs from that of Halac and Yared (2014, 2022b), who assume that: (i) a shock to the value of public spending is observable to the government but not to the public, and (ii) fiscal policy is chosen by the government *after* observing the realization of the shock. If in their framework the shock was observable and contractible, the first best allocation could be implemented. By contrast, in our setup, the symmetric information between all agents regarding the realization of the shock does not guarantee optimality because present-biased policymakers draw up their fiscal policy plans prior to elections and the resolution of the budgetary uncertainty. An implication of our setup is that compliance with the fiscal rule is a stochastic outcome, which is consistent with the empirical observation that compliance with existing fiscal rules does not always occur.⁴

Moreover, our analysis is complementary to that of Halac and Yared (2022b), who also examine the design of optimal fiscal rules under limited enforcement. They investigate the tradeoff between the benefit of committing the government against overspending versus the benefit of granting it *discretion* to react to privately observed shocks by shifting government resources from nondistortionary sources across time periods. Conversely, we investigate the tradeoff between the benefit of reducing intergenerational transfers towards current generations due to an excessive public deficit and the cost of generating intratemporal inefficiencies due to distortionary taxation. Thus, in our framework compliance with a deficit rule is linked via the taxation decision to the efficiency of the market outcome.

In terms of results, Halac and Yared (2022b) look at the properties of the optimal fiscal rule and the punishment when the rule is violated. They show that the deficit limit is laxer than in a situation with perfect enforcement of a fiscal rule and that in case of violation the penalty should be maximal, which is in line with other work on optimal contracts in the presence of adverse selection. On the contrary, in our setup, the shock on tax revenues is fully observable and contractible by the regulator, such that the optimal deficit limit varies with its realization. This feature allows us to characterize the optimal deficit rule (conditional on the realization of the shock) in terms of maximum structural deficit limit (*tightness*) and degree of responsiveness to shocks to public finances (*flexibility*).

Our results relate to the design and use of deficit rules in practice. First, the zero structural deficit is in line with those fiscal rules that require a (structurally) balanced budget or that target a balance near to that, such as balanced budget rules in the US (for an analysis see, for example, Asatryan et al. 2018) or the German debt brake. Second, although second-generation fiscal rules account for cyclical fluctuations, and are therefore considered advantageous from an economic perspective, they are often criticized on practical matters, because the output gap is difficult to estimate in real time. Our results indicate that full flexibility is not optimal even when the output gap estimation itself is not an issue. We discuss these and further policy aspects in Section 5.

³ See also Persson and Svensson (1989), Alesina and Tabellini (1990), Alesina and Perotti (1995), Lizzeri (1999), Tornell and Lane (1999), Battaglini and Coate (2008), and Caballero and Yared (2010).

⁴ The extensive application of the Excessive Deficit Procedure (EDP) in the EU (European Commission, 2020) and the low compliance of about 50% with the EU's Stability and Growth Pact over two decades (Larch and Santacroce, 2020; Reuter, 2019) are indicative. Eyraud et al. (2018) report that lack of compliance is a worldwide problem.

Outline of Paper. The remainder of the paper is organized as follows. In Section 2 we describe the model and solve for the socially optimal policy in the absence of political economy considerations. In Section 3 we then introduce voting for candidates, which leads to a present bias in government spending. The existence and features of the optimal (linear and nonlinear) deficit rules are considered in Section 4. In Section 5 we discuss our theoretical results in light of the current debate in the EU on the design and flexibility of fiscal rules and present several extensions and robustness results. Section 6 concludes.

2. Model

We study a small open economy that lasts for two periods b = 1, 2. The population of consumers-voters is a continuum of size 1 in each period. A share ϑ_1 of the population is of type T = Y and cares both about the current period and about the next period, while a share $(1 - \vartheta_1)$ is of type T = O and only cares about the current period. One can think about the two types to be "young" vs. "old" voters (an alternative interpretation could be "forward looking" and "myopic" voters). A young voter survives to period 2 with probability equal to π . Thus, a share $\pi \vartheta_1$ of the population lives for two periods. The political present bias that we introduce later into the model and drives our results is directly linked to this share. Given these assumptions, the individuals born at the beginning of period 2 represent a share $\vartheta_2 = 1 - \pi \vartheta_1$ of the total population in that period.

All individuals work and consume a consumption good and a public good in both periods. There are no savings.⁵ The government collects taxes on labor income and provides public goods in periods 1 and 2. Tax revenues are stochastic in period 1.

At the beginning of period b = 1 two candidates run for elections. Each of them fully commits to a policy platform consisting of a linear income tax rate t_1 on labor income and a level of planned debt D_1 . Because the government faces a budget constraint, each platform (t_1, D_1) implies a corresponding level of provision of the public good. The actual level of debt is determined after a shock to tax revenues is realized given the policy package (t_1, D_1) implemented by the winner of the election. At the beginning of period b = 2 the same two candidates run for elections. Each of them fully commits to a policy platform consisting of a linear income tax rate on labor income. There is no default, thus all debt must be repaid in period 2, and the public good level follows as a residuum. An elected candidate always implements the platform he/she proposes before the elections.

A deficit rule can be imposed in period 1, whose violation carries cost for the government in period 2. The stochastic nature of tax revenues makes compliance with the deficit rule uncertain ex-ante.

2.1. Private sector

Consumers in each period $b \in \{1,2\}$ derive utility from consumption of a private good c_b , which is produced using labor as only input with a linear technology, and of a public good g_b . In each period $b \in \{1,2\}$ individuals supply labor $l_b \in [0,\bar{l}]$ and are compensated at wage rate $w_b > 0$ (equal to their productivity). They face a strictly convex cost of labor $v(l_b)$ with $v''' \ge 0$. The wage at time 2 is assumed to be $w_2 \ge v'(\bar{l})$, which implies that the labor supply in period 2 is fully inelastic.

Income is taxed at a linear rate t_b , such that $c_b = (1-t_b)w_b l_b$. Thus, the within-period utility of any type of consumer for $b \in \{1, 2\}$ is given by $U(c_b, l_b, g_b) = c_b - v(l_b) + u(g_b)$, where *u* is strictly concave and satisfies $\lim_{g_b \to 0} u'(g_b) = +\infty$. The lifetime utility of a young household born in period 1 is therefore

$$U(c_1, l_1, g_1) + \beta \pi E \left[U(c_2, l_2, g_2) \right], \tag{1}$$

where β is the discount factor. Individuals born in period 2 live for one period only. Thus, the young generation born in period 2 enjoys utility $U(c_2, l_2, g_2) = c_2 - v(l_2) + u(g_2)$.

Note that the wage rate w_b and the utility cost of labor $v(\cdot)$ are identical across young and old citizens in any given period, as is the quasi-linear utility function. Thus, the two types face the same tradeoff between utility from consumption and cost of labor. As a result, the optimal labor supply is the same across types. Because of that, for ease of notation we denote with l_b the labor supply of a citizen of any type in period b.

2.2. Government sector

The government faces different decisions over time. In period 1 tax revenue has two components:

$$T_1 = t_1 w_1 l_1 + \epsilon, \tag{2}$$

where $t_1 \in [0,1]$ is the tax rate. The second component ϵ is the realization of an independently distributed shock with support $\epsilon \in [-a, a]$, and such that $E[\epsilon] = 0$. Specifically, we assume that the shock on tax revenues ϵ is distributed as a two-sided symmetrically truncated normal with c.d.f. $F(\epsilon)$:

$$F(\epsilon) = \begin{cases} 0 & \epsilon < -a \\ \boldsymbol{\varPhi}\left(\frac{\epsilon}{\sigma_{\epsilon}}\right) / \left[\boldsymbol{\varPhi}\left(\frac{a}{\sigma_{\epsilon}}\right) - \boldsymbol{\varPhi}\left(-\frac{a}{\sigma_{\epsilon}}\right)\right] & -a \le \epsilon \le a \\ 1 & \epsilon > a \end{cases}$$
(3)

⁵ In our model with utility being linear in consumption, we can show that allowing for savings and relaxing the small open economy assumption would not change our results, because there is a unique and fixed interest rate that clears the saving market given any potential amount of debt that the government needs to finance. This alternative setup is outlined in Section 5 and described in detail in the online appendix.

where $\Phi(\cdot)$ is the c.d.f. of the standard normal distribution. The truncation is imposed to avoid problems such as negative public good supplies due to excessively large negative tax shocks.

The government can borrow from abroad at a fixed interest rate \bar{r} .⁶ Let D_1^{act} denote the stock of debt at the end of period 1, after the tax shock has realized. The intended debt level D_1 is the one planned prior to the realization of the tax shock. Thus, $D_1^{act} = D_1 - \epsilon$, as ϵ is defined as a positive tax revenue shock. In period 1, by assumption the government repays its existing debt inherited from the past D_0 . Before the shock is realized, the planned government budget in period 1 must satisfy

$$g_1 \le t_1 w_1 l_1 - D_0 (1 + \bar{r}) + D_1. \tag{4}$$

We assume in the following that the budget constraint holds with equality and write public consumption good as function of the tax rate and the intended debt level $g_1(t_1, D_1)$.⁷

The government budget constraint in period 2 has formula:

$$g_2 \le t_2 w_2 l_2 - (D_1 - \epsilon)(1 + \bar{r}) = t_2 w_2 l_2 - D_1^{act}(1 + \bar{r})$$
(5)

Similarly to period 1, we construct $g_2(t_2, \epsilon)$, using the budget constraint in period 2.

We assume that the value of productivity w_2 is large enough to ensure that the repayment of debt in period 2 can be always fully satisfied. Specifically, we impose $\overline{D}_1 < w_2 \overline{l}/(1+\overline{r}) - a$, where \overline{D}_1 represents the maximum value of the intended debt in period 1. Moreover, we assume that the choice of planned debt level D_1 lies within the range $\left[\underline{D}_1, \overline{D}_1\right]$. Lastly, the bounds $\underline{D}_1, \overline{D}_1$ satisfy $\beta(1+\overline{r}) \geq u'\left(g_1(0, \overline{D}_1)\right) \geq 1$ and $\underline{D}_1 \leq D_0(1+\overline{r}) - w_1\overline{l}_1$.⁸

2.3. Normative benchmark: Social planner's problem

For this analysis we introduce a benevolent social planner who can set D_1 and t_1 optimally in period 1, from which the public good level in period 1 follows immediately from (4). Thus, the planner in period 1 chooses a policy $(t_1, D_1) \in X$, where $X \equiv \{(t_1, D_1) \in [0, 1] \times [\underline{D}_1, \overline{D}_1] | g_1(t_1, D_1) \ge 0\}$, to maximize the sum of the utilities of all individuals over both periods – i.e., including the utility of the future generation. He/she discounts the utility of the future generation at rate β . In period 2, based on the actual debt level of period 1, the planner chooses the labor tax $t_2 \in [0, 1]$ and the public good level g_2 to maximize the sum of the utilities of all non-deceased individuals. Thus, the indirect utility of a young or old individual in period 2, which is also equal to the objective function of the social planner, writes:⁹

$$u_2^{Y}(t_2, D_1, \epsilon) = u_2^{O}(t_2, D_1, \epsilon) = (1 - t_2)w_2 l_2(t_2) - v(l_2(t_2)) + u(g_2(t_2, D_1, \epsilon))$$
(6)

Recall that labor supply is perfectly inelastic in period 2, which implies in conjunction with the separable utility function that g_2 is implicitly defined by the planner's first order condition for utility maximization in period 2, $u'(g_2) = 1$, and is independent of D_1 . Therefore, for a given actual inherited public debt level from period 1, D_1^{act} , the planner's optimal tax rate in period 2 follows from the government budget constraint (5). These considerations allow us to move to the analysis of the planner's period 1 optimization problem (while anticipating the period 2 outcome).¹⁰

Denote with $u_1^Y(t_1, D_1)$ the indirect expected lifetime utility enjoyed by a young voter in period 1 under policy (t_1, D_1) , and with $u_1^O(t_1, D_1)$ the one enjoyed by a old voter. The former writes:

$$u_1^Y(t_1, D_1) = \frac{(1 - t_1)w_1l_1(t_1) - v(l_1(t_1)) + u(g_1(t_1, D_1))}{+\beta\pi E\left[(1 - t_2)w_2l_2 - v(l_2) + u(g_2(t_2, D_1, \epsilon)) \mid t_1, D_1\right]}$$
(7)

where expectation are rational given history. The latter is given by:

$$u_1^O(t_1, D_1) = (1 - t_1)w_1 l_1(t_1) - v(l_1(t_1)) + u(g_1(t_1, D_1))$$
(8)

Recall that the social planner maximizes the sum of the discounted utilities of all individuals over both periods. Thus, her objective function writes

$$\vartheta_1 u_1^Y(t_1, D_1) + (1 - \vartheta_1) u_1^O(t_1, D_1) + \beta \vartheta_2 E \left[u_2^Y(t_2, D_1, \epsilon) \mid t_1, D_1 \right],$$
(9)

⁶ All the results in Propositions 1–8 hold true in an alternative setup featuring a closed economy with endogenous interest rate, as outlined in Section 5. Full proofs are provided in the online appendix.

⁷ We impose the constraint $g_1(t_1, D_1) \ge 0$ to avoid negative public consumption, $D_0 \le (\bar{D}_1 - a)/(1 + r)$ to ensure that $g_1(t_1, D_1) \ge 0$ is feasible, and set $g_1 = 0$ for all (t_1, D_1) such that $g_1(t_1, D_1) \le 0$, if any exists. The assumption $u'(0) = +\infty$ ensures that this constraint is never binding.

⁸ These assumptions ensures that the socially optimal planned debt level and tax rate in period 1 are an interior solution, as illustrated in Section 2.3.

⁹ Notice that the indirect utility of a young individual in period 2 is identical to the one of an old individual in the same period.

¹⁰ The assumption of perfectly inelastic labor supply in period 2 is solely a matter of convenience. If labor supply in period 2 is not fully inelastic, the equilibrium conditions illustrating the optimal intertemporal allocation of resources change slightly, but the trade-offs underpinning the social planner's choice are qualitatively unchanged.

where $\vartheta_2 = 1 - \pi \vartheta_1$ is the share of young individuals in period 2, as introduced above. It is easy to show that the social planner's objective function is strictly concave in (t_1, D_1) . Substituting the formulas from (6)–(8) for $u_1^Y(t_1, D_1)$, $u_1^Y(t_1, D_1)$, and $u_2^Y(t_2, \epsilon)$ into the above, we derive the planner's problem

$$\max_{\substack{(t_1,D_1)\in X \\ (t_1,D_1)\in X}} \frac{(1-t_1)w_1l_1(t_1) - v(l_1) + u(g_1(t_1,D_1)) + u(g_1(t_1,D_1)) + u(g_2(t_2,D_1,\varepsilon)) | t_1,D_1]}{(10)}$$

The solution to (10), denoted by (t_1^*, D_1^*) , is called the *optimal policy*. Notice that the social planner's objective function is independent of ϑ_1 , ϑ_2 , and π . Rational expectations imply that in period 2 t_2 is chosen optimally given D_1 and ϵ . Thus, the first order conditions are:

$$\begin{bmatrix} t_1 \end{bmatrix} := w_1 l_1(t_1^*) \begin{bmatrix} u' \left(g_1(t_1^*, D_1^*) \right) \left(1 + \eta_1(t_1^*) \right) - 1 \end{bmatrix} = 0$$
(11)

$$\begin{bmatrix} D_1 \end{bmatrix} := u' \left(g_1(t_1^*, D_1^*) \right) - \beta(1 + \bar{r}) = 0 \tag{12}$$

where $\eta_1(t_1)$ is the tax elasticity of labor supply at tax rate t_1 . The assumptions on the function *u* ensure that the solution of the planner's problem is interior. Condition (12) shows that g_2 is independent of D_1 (due to exogenous labor supply). Hence the social cost of an increase in D_1 by one unit is the discounted value of the repayment of debt and the interest on it.

2.4. Deficit rule

In Section 3 we assume that fiscal policy in any given period is not chosen by a social planner but by a policymaker who won the election in that period. Because policymakers focus on current voters, the well-being of future generations is ignored. This generates a present bias and leads to excessive deficits, against which a deficit rule may be put in place. In the remainder of Section 2 we describe the structure of the fiscal rule whose optimal design will be considered in Section 3.

Let s_1 denote the tax shock to output ratio, i.e. $s_1 = \frac{s_{hock_1}}{output_1} = \frac{\epsilon}{y_1}$, and y_1 denote the output. Let $Y := [\underline{y}_1, \overline{y}_1]$ be the range of admitted values of y_1 , where $\underline{y}_1 = w_1 l_1(\overline{t}_1)$ and $\overline{y}_1 = w_1 l_1(0)$, and denote by S the range of values for s_1 , i.e. $S := [-a/y_1, a/y_1]$.

A deficit rule *R* is in place, defined by the real analytic function $R : S \times Y \to \mathbb{R}$. The government is compliant with the rule after the realization of the tax shock if and only if

$$\frac{deficit_1}{output_1} = \frac{D_1^{act} - D_0}{y_1} = \frac{g_1 + rD_0 - t_1y_1 - \epsilon}{y_1} \le R\left(s_1, y_1\right),\tag{13}$$

where we have used (4) and the relationship between actual and planned deficit. Given a rule *R*, we define a threshold¹¹ of the shock on tax revenues $\tilde{\epsilon}(t_1, D_1, y_1 | R)$, based on (13), below which the politician gets punished as the one that solves:

$$\frac{D_1 - D_0}{y_1} - \frac{\tilde{\epsilon}(t_1, D_1, y_1 \mid R)}{y_1} = R\left(\tilde{\epsilon}(t_1, D_1, y_1 \mid R) / y_1, y_1\right)$$
(14)

Our setup presumes that the realization of the tax shock is fully observable and contractible to voters and the designer of the fiscal rule. A similar assumption is imposed in Felli et al. (2021), who argue that availability of resources to a government can be measured, so it is possible to write contracts contingent on it. In practice, policymakers may have some room for manipulating the data if they have superior information. However, the presence of fiscal watchdogs and the widespread endorsement of a government's fiscal and economic projections by other, independent institutions make systematic manipulation unlikely. More generally, we believe that a noisy signal of the realization of the tax shock would not change our subsequent results, as long as voters and the rule designer take the signals rationally into account.

For any given rule R we define, the following concepts:

1. The *tightness* is the level of the rule R at $s_1 = 0$, that is, in a "normal" situation where the shock is zero,

$$K\left(y_{1} \mid R\right) = R\left(0, y_{1}\right) \tag{15}$$

2. The *flexibility* is the marginal effect of a decrease in the shock-to-output ratio s_1 on the level of the rule *R* evaluated at $s_1 = \tilde{s}_1 \in \tilde{s}_1 (t_1, D_1, y_1 | R) / y_1$,¹² i.e.

$$\Delta\left(t_1, D_1, y_1 \mid R\right) = -\frac{\partial R(s_1, y_1)}{\partial s_1} \Big|_{s_1 = \tilde{s}_1}$$
(16)

¹¹ Note that, without further restrictions, the threshold $\tilde{\epsilon}(t_1, D_1, y_1 | R)$ may not be unique given *R*. However, a unique $\tilde{\epsilon}(t_1, D_1, y_1 | R)$ exists as long as the rule flexibility (as defined in (16)) is less than 1—which happens to be the case for any rule that is optimal. See Proposition 4.

¹² A more general definition of flexibility should consider the value of $-\frac{\partial R(s_1, y_1)}{\partial s_1}$ at all possible values of the shock to output ratio s_1 . In order to pin down a unique measure, it is natural to evaluate the derivative at \tilde{s}_1 , which is the value of s_1 at which flexibility does matter to determine the principal's punishment decision, and in turn the agents' choices.

An interesting case, also considered below in detail, is the one represented by a *linear rule* in the form $R(s_1, y_1) = \kappa - \delta s_1$ for parameters $\kappa \in [0, \bar{\kappa}]$ and $\delta \in \mathbb{R}$. In such case the government is compliant with the rule if and only if:

$$\frac{deficit_1}{output_1} \le \underbrace{\kappa}_{level} + \underbrace{\delta}_{flexibility} \times \left(-\frac{shock}{output_1}\right)$$
(17)

Notice that in the case of a linear rule tightness and flexibility are equal to the values of the parameters *k* and δ , respectively. Specifically, $K(y_1 | R) = \kappa$ and $\Delta(t_1, D_1, y_1 | R) = \delta$.

3. Political equilibrium

We now turn to a positive model of fiscal policy choices. In each period two candidates compete for the support of voters, and the elected winner implements her policy platform. We use a probabilistic voting model in the tradition of Lindbeck and Weibull (1987) and Banks and Duggan (2005). The equilibrium concept is Subgame-Perfect Nash Equilibrium.

3.1. Timing of events and choices

At the beginning of period 1 two candidates denoted by superscript $I \in \{A, B\}$ run for elections. Each of them fully commits to a policy platform (r_1^I, D_1^I) consisting of a linear income tax rate and a level of planned debt. The (planned) level of public good follows from this policy proposal via the government budget constraint (4). The winner of the election implements her proposed platform. Voters observe the policy and choose their labor supply l_1 and consumption c_1 . The government collects labor taxes and provides a public good g_1 . At the end of period 1 a shock on tax revenues is realized and it is publicly observable. Such realization determines the actual level of debt accumulated D_1^{act} .

At the beginning of the second period a new election takes place between the same two candidates. Each of them fully commits to a policy platform consisting solely of a linear income tax rate t_2^I , which via the government budget constraint defines public consumption, as there is by assumption no tax shock and no new borrowing in the second period. Then – if a deficit rule is in place – a supranatural authority or an independent fiscal institutions verifies if a violation of the rule has occurred in period 1 and, if so, imposes a punishment to the politician in power. Thus, the punishment is a cost imposed on the policymaker regardless of who was in power in the previous period.¹³ The winner of the elections implements her proposed platform. The government collects taxes, provides a public good g_2 , and repays debt.

As mentioned in the introduction, our setup is one of full commitment. Politicians are elected in period 1 on the basis of their policy platform, that is implemented once a person is voted into office. This is a reasonable assumption if the time to respond after the shock is too short. Moreover, if policy adjustments were feasible ex-post voters would need to take this into account ex-ante.

The politician that holds the office in period $b \in \{1, 2\}$ enjoys an exogenous rent W_b . If a violation of the fiscal rule has occurred in period 1, then the rent enjoyed by the politician that holds the office in period 2 – whether incumbent or not – is reduced by an exogenous amount $C < W_2$.¹⁴

In period 2 politicians take as given the actual debt level inherited from period 1, and choose the tax rate to maximize the expected rent from office in that period. Conversely, in period 1, each politician wishes to maximize the weighted expected return of being in office in the two periods. For example, politician A in period 1 maximizes

$$\Pi_{1}^{A} = Pr\left(win_{1}^{A}|t_{1}^{A}, D_{1}^{A}, t_{1}^{B}, D_{1}^{B}\right) \times W_{1} + Pr\left(win_{2}^{A}|t_{1}^{A}, D_{1}^{A}, t_{1}^{B}, D_{1}^{B}\right) \times W_{2} - Pr\left(win_{2}^{A}, nc|t_{1}^{A}, D_{1}^{A}, t_{1}^{B}, D_{1}^{B}\right) \times C$$
(18)

where win_b^A denotes the event corresponding to a victory of candidate A in the election at time b, and nc denotes the event of non-compliance with the fiscal rule in period 2.

The outcome of elections is probabilistic and shaped by voters' preferences.

In each period, each voter casts her vote for candidate *A* if the utility difference from electing *A* vs. *B* – conditional on the platform proposed by both candidates – is positive. The utility difference depends upon a deterministic and a stochastic component. Recall that $u_1^T(t_1, D_1)$ represents the indirect expected lifetime utility enjoyed by a type *T* voter under policy (t_1, D_1) . The deterministic part consists of the difference between the utility induced by the policy platforms that each politician has proposed;, i.e., $u_1^T(t_1^A, D_1^A) - u_1^T(t_1^B, D_1^B)$. The stochastic part is simply a common preference shock v_1 , which is assumed to be i.i.d. across time

 $^{^{13}}$ In this sense, the punishment affects the reputation of representative government institutions and not only that of an individual politician. Such a reputational loss typically translates into a relative empowerment of unelected officials within the administration and of competing institutions (e.g., expansion of the judicial power) and, in turn, into a lower capacity of elected politicians – whether previous incumbent of the post or not – to extract rent from holding office. Making the level of punishment conditional on the identity of the previous policymaker is left for future research.

¹⁴ Our assumption is consistent with the remit of several independent fiscal institutions, which often have little formal power but influence government fiscal policy by publicly exposing a government that is in danger of violating fiscal rules or that uses overoptimistic forecasts in its budgetary planning (Calmfors and Wren-Lewis, 2011; Beetsma and Debrun, 2016; Beetsma et al., 2018). Such an enforcement mechanism has the advantage that the problem of the *credibility* of the commitment to punish is typically less severe, at least as long as the enforcer of the fiscal rule is independent of the government. Moreover, because the punishment affects politicians rather than citizens, this mechanism is less prone to induce direct pro-cyclical and/or distributive fiscal effects (see (Beetsma et al., 2017; Horvath, 2018)). Evidence for the media impact of fiscal institutions comes from Debrun et al. (2017), who show that the media impact of fiscal watchdogs increases when the fiscal situation deteriorates. Because we assume that the independent fiscal institution cares solely about voters' welfare and not about politicians' payoffs, this punishment strategy is always (weakly) ex-post incentive compatible for the institution.

and independent of the tax shock ϵ , and normally distributed with mean 0 and variance σ_v^2 . Thus, a voter of type $T \in \{Y, O\}$ casts her vote for candidate *A* in period 1 if and only if

$$u_1^T(t_1^A, D_1^A) - u_1^T(t_1^B, D_1^B) + v_1 \ge 0$$
(19)

Similarly, in period 2 a voter of type $T \in \{Y, O\}$ casts her vote for candidate A if and only if $u_2^T(t_2^A, D_1, \epsilon) - u_2^T(t_2^B, D_1, \epsilon) + v_2 \ge 0$.

3.2. Voting equilibrium and equivalent problem

It is well known that in a large class of probabilistic voting model the equilibrium policy outcome corresponds to the platform that maximizes a weighted average of the voters' expected utilities (Lindbeck and Weibull, 1987; Banks and Duggan, 2005). In our setting, we can prove a similar result. Namely, under some technical restrictions,¹⁵ there exists a symmetric equilibrium in which both politicians propose the same platform.¹⁶ Such a platform maximizes a weighted average of the expected utility of period 1's voters, *corrected* by a factor $C^e Pr(nc | (t_1, D_1), R)$, where the *equivalent reputational cost* C^e captures the expected reputational cost that the politician must face in period 2 as a consequence of the punishment that is imposed if a violation of the deficit rule *R* occurs, and $Pr(nc | (t_1, D_1), R)$ is the probability that the rule is violated ("*nc*" stands for non-compliance) given the policy implemented in period 1. The equivalent reputational cost C^e is itself a function of the exogenous rent loss *C*, and of the endogenous probability of reelection faced by each politician.

The probabilistic nature of the voting process, together with the presence of the fiscal rule, imply that the candidates' equilibrium platforms are identical to the policy that a partially benevolent social planner would choose, whose policy differs from a social planner's (see formula (9)) due to the possible cost of violation of the fiscal rule and the lack of accounting for future young generations. We will refer to this fictive agent as the *representative politician* or, more simply, the *politician*. The proof to this equivalence result is provided in Appendix A. In the rest of the paper, we use the objective function of the representative politician to characterize the policy choices in equilibrium. The politician's problem in period 1 writes:

$$\max_{(t_1,D_1)\in X} \vartheta_1 u_1^Y(t_1,D_1) + (1-\vartheta_1) u_1^O(t_1,D_1) - \beta C^e Pr\left(nc \mid (t_1,D_1),R\right)$$
(20)

Similarly, in period 2, the equilibrium platform maximizes the weighted expected utility of period 2's voters. Formal proofs of these results are provided in Appendix A.

Using the formulas for $u_1^Y(t_1, D_1)$, $u_1^O(t_1, D_1)$, and abstracting from the parts that do not affect the optimal outcome, one can rewrite the politician's problem as follows:

$$\max_{\substack{(t_1,D_1)\in X}} \frac{(1-t_1)w_1l_1(t_1) - v(l_1) + u(g_1(t_1,D_1)) - \beta C^e Pr\left(nc \mid (t_1,D_1), R\right) + \\ + \beta \pi \vartheta_1 E\left[(1-t_2)w_2l_2(t_2) - v(l_2) + u(g_2(t_2,\epsilon)) \mid t_1, D_1\right]}$$
(21)

Comparing the above with the social planner's problem in formula (10), it is immediately evident that the two objective functions are identical, except for two aspects. First, the politician discounts future utility at rate $\beta \pi \vartheta_1$, while the social planner does so at rate β only. Because of that, we call $B_1 = 1 - \pi \vartheta_1$ the *political present bias*, which is decreasing in the probability of survival and the size of the young cohort in period 1. Second, the politician's objective function includes a cost C^e to be paid if the fiscal rule is violated.

Before we turn to the characterization of the main results in Section 4 on the optimal design of a fiscal rule it is useful to understand the effect of the political bias on fiscal policy. The first result holds both in the presence of a fiscal rule and with no fiscal rule.

Proposition 1. The expected deficit is increasing in the political present bias $B_1 = (1 - \pi \vartheta_1)$.

Proof. See Appendix B.

The result is not surprising given the nature of the political process. It is largely in line with political economic models of public debt in a context of intergenerational redistribution, as reviewed by Alesina and Passalacqua (2016).

The next result follows from Proposition 1 and implies that without a fiscal rule the political process leads to an inefficient outcome, because the voters, on average, do not care about the future as much as a benevolent social planner does.

Proposition 2. In the absence of a fiscal rule the equilibrium level of deficit in period 1 is weakly larger than the optimal level.

Proof. See Appendix B.

An implication of Proposition 2 is that in the presence of a present bias the period 1 tax rate is lower than the socially optimal one.

¹⁵ The requirements are that both the variance σ_{ν}^2 of the distribution of the voters' common taste shock and the rent W_1 from being in office in period 1 are sufficiently large. If these two conditions are satisfied, then the equivalence between the outcome of the electoral game and the choice of the representative politician holds true as long as the objective function of the representative politician is strictly concave. Details in Appendix A.

¹⁶ When no rule is in place, such equilibrium is also the unique equilibrium of the electoral game. Otherwise, multiplicity is possible. Details in the online appendix.

4. The design of the fiscal rule

In this section we characterize the optimal fiscal rule when fiscal policy is chosen via the described political process. Proposition 2 gives room for a fiscal rule to improve the outcome. However, it is far from clear whether a fiscal rule can implement the optimal allocation that would be induced by a social planner who chooses the tax rate and the debt level in period 1 directly (which we denoted by t_1^*, D_1^*). In period 2 there is no political bias, thus the politician's policy choice is the same as the one of the social planner. But the period 2 choice is affected by the level of debt accumulated in period 1, thus it is typically different from the one that would prevail if the social planner had chosen the policy in period 1. In this sense, the equilibrium policy in period 1 spills over into period 2, even though there is no further shock in that period, a fiscal rule does not need to be satisfied, and taxation is non-distortionary because the labor supply is perfectly inelastic.

Before moving to the main results, we first define implementation via a deficit rule and then define two desirable properties of a deficit rule *R*. From the perspective of the principal a fiscal rule is optimal if it induces the agents to implement the same fiscal policy that the planner would choose if he/she could dictate his/her preferred policy in period 1. This concept is formally defined as follows.

Definition 1. A rule *R* is said to implement the optimal policy (t_1^*, D_1^*) for a given level of political present bias B_1 if there exists an SPNE of the electoral game such that the unique policy platform optimally chosen by both candidates in period 1 in the presence of such a rule is (t_1^*, D_1^*) .

Definition 1 clarifies that we adopt a weak concept of implementation which allows for the possibility of multiple equilibria of the electoral game.¹⁷

Definition 2. A deficit rule *R* satisfies *tightness constant in output (TCO)* if $\frac{\partial R(0,y_1)}{\partial y_1} = 0$.

Condition (*TCO*) states that the level of structural deficit to output prescribed by the fiscal rule should not vary with the per capita income level. (*TCO*) is trivially satisfied by any rule that is output-independent; i.e., such that $\frac{\partial R(s_1,y_1)}{\partial y_1} = 0$ for all s_1 .

This property is deemed as desirable whenever output is a variable that can potentially be misrepresented or manipulated by the politician. Moreover, it restricts the attention to a class of rules that is arguably superior in terms of ease of adoption and implementation. For instance, output typically exhibits a positive time trend. Thus, a rule whose level is dependent on output is going to prescribe a different level of structural deficit over time. Lastly, *(TCO)* is satisfied by a large class of widely adopted deficit rules. For example, the linear rule described in Section 2.4 trivially satisfies this condition because $R(0, y_1) = k$, which is constant in y_1 . This type of rule is further analyzed in Section 4.2–4.3.

Definition 3. A rule *R* is *locally constrained-efficient (LCE)* at $B_1 = B'_1$ if there exists a neighborhood $N_d(B'_1)$ such that the equilibrium allocation induced by the rule is constrained-Pareto efficient for all $B_1 \in N_d(B'_1)$.

A rule satisfies condition (*LCE*) if it does not induce constrained Pareto-inefficient allocations, at least within a neighborhood of the value of the political present bias B'_1 . Intuitively, a rule that satisfies (*LCE*) does not generate any efficiency loss – conditional on some inefficiency being unavoidable due to the use of distortionary taxation to collect revenue – regardless of the weights assigned to present and future citizens' utility by the representative politician relative to the benevolent social planner (a feature captured by the political present bias B_1). That is, (constrained) efficiency in the consumption of private and public goods in period 1 should be ensured, at least locally, irrespective of the debt level that is optimal with respect to the specific social welfare function that a benevolent regulatory authority aims to maximize.

Lastly, in our setup (*LCE*) is satisfied by several widely adopted deficit rules. For example, the linear rule described in Section 2.4 satisfies this condition if the tightness parameter k is set equal to zero; i.e., whenever the linear rule prescribes zero structural deficit.

4.1. Characterization of the optimal deficit rule

Our first main result establishes that the optimal policy is implementable.

Proposition 3. A fiscal rule R that implements the optimal policy (t_1^*, D_1^*) and that satisfies conditions (TCO) and (LCE) always exists.

Proof. See Appendix B.

Proposition 3 ensures implementability. Now we characterize the family of rules that are optimal in the sense of Definition 1. We focus on the class of rules that satisfy the property stated in Definition 2.

Proposition 4. If a deficit rule R satisfies (TCO) and (LCE) and implements the optimal policy (t_1^*, D_1^*) at $B_1 = B'_1$, then (i) the tightness of the rule K $(y_1^* | R)$ is zero; i.e., the rule prescribes zero structural deficit, and (ii) the flexibility of the rule $\Delta(t_1^*, D_1^*, y_1^* | R)$ is lower than 1, i.e. the rule does not fully account for tax shocks.

¹⁷ However, if we restrict the attention to symmetric SPNE of the electoral game, then we can strengthen the concept of implementation by stating it with respect to the unique equilibrium of this kind.

Proof. See Appendix B.

Proposition 4 is a key result of our paper and describes the qualitative properties of the optimal fiscal rule. To understand the intuition underpinning these findings, it is helpful to compare them with the predictions of an alternative restricted model in which the tax rate t_1 is exogenous to voter choices. That is, in the restricted model the only endogenous variable is the level of intended debt D_1 , as in most models in the recent literature. In the following paragraphs we provide an informal description of the results for the restricted model. Formal statements and proofs are provided in the online appendix.

First, the class of rules that can implement the optimal policy D_i^* in the restricted model is much larger than in the full model. For instance, under mild restrictions on the model parameters both a constant rule $R(s_1, y_1) = \kappa^{18}$ and a fully flexible linear rule $R(s_1, y_1) = \kappa - s_1$ with $K(y_1^* | R) = \kappa \neq 0$ can implement the optimal policy D_1^* .

The intuition underpinning this result is simple: A ceiling on the deficit-to-output ratio generates an expected cost of noncompliance with the rule for the politician, which helps in correcting their present bias and inducing fiscal discipline - i.e, lower levels of D_1 . If the political choice concerns solely the level of intended debt D_1 , then for a given level of flexibility an optimally chosen ceiling κ is sufficient to induce $D_1 = D_1^*$.

So why isn't this type of rule optimal in the full model? If t_1 is an endogenous political choice, then inducing fiscal discipline is not sufficient to implement the optimal policy. In detail, if the tightness of the fiscal rule $K(y_1^* | R)$ is non-zero, the tax rate influences the probability of non-compliance with the rule via the effect on labor supply and aggregate output. As a consequence, the politician has an incentive to use the tax rate as a tool to manipulate the output level $y_1(t_1)$ and, in turn, reduce the probability of non-compliance with the rule. In particular, if tightness is strictly positive, the politician can reduce the expected deficit in excess of the maximum allowed and, in turn, the probability of rule violation by inflating output through a tax cut. If tightness is strictly negative, the same outcome can be achieved by curbing output through a tax rise. Thus, only tightness equal to zero ensures that the politician's incentives with regards to the tax rates are not distorted. A numerical example of this mechanism is provided in section S.2.3 of the online appendix.

The generality of this mechanism implies that the results in Proposition 4 are robust to a number of alternative assumptions. For instance, in Section 4.2 we show that the main insights of Proposition 4 hold true even if one restricts the attention to the family of linear deficit rules.

The next step consists in studying the comparative statics of the optimal rule. Specifically, we are interested in studying how the optimal degree of flexibility of the deficit rule responds to a marginal increase in the political present bias. In order to perform this exercise we need to impose additional structure because the optimal deficit rule is typically not unique for any given level of political present bias B_1 . Thus, we need a notion of monotonicity that accounts for this kind of multiplicity. We establish a criterium to compare the flexibility of any of the (possibly many) rules that are optimal at bias $B_1 = B'_1$ with that of any rule that is optimal at bias $B_1'' > B_1'$ for $|B_1'' - B_1'|$ arbitrarily small. Let R' denote a rule that is optimal at bias $B_1 = B_1'$. Informally, our approach consists in constructing all the possible parametric families that include R' and that possess one (or more) members that implement the optimal policy at bias level B_1'' . Then we evaluate the flexibility of any rule that is optimal at B_1'' and that is a member of one of those families. If the flexibility of all such rules is weakly higher than that of R', and this result holds true for all rules R' that are optimal at $B_1 = B'$, then we say that the flexibility of the optimal rule is weakly increasing in the political present bias B_1 in a neighborhood of $B_1 = B'_1$.

Formally, consider a family of rules ρ_r defined by the real analytic function $r: S \times Y \times Z_r$ with $Z_r = \left| \zeta_r, \overline{\zeta_r} \right|$. A rule *R* is said to be a member of family ρ_r (and writes $R \in \rho_r$) if there exists $\zeta \in Z_r$ such that $R(\cdot, \cdot) = r(\cdot, \cdot; \zeta)$. Lastly, $|t_r^{-1}\zeta^*(B_1)|$ denote the value of ζ such that a rule R with $R(\cdot, \cdot) = r(\cdot, \cdot; \zeta^*(B_1))$ implements the optimal policy (I_1^*, D_1^*) given bias B_1 . It is easy to show that a family ρ_r such that $R \in \rho_r$ can be constructed for any possible rule R.¹⁹ Moreover, it can be shown that for any family ρ_r such that $r(\cdot, ; \zeta^*(B'_1))$ implements the optimal policy at $B_1 = B'_1$, then it also implements the optimal policy for all values of B_1 in a neighborhood of B'_1 under mild restrictions.²⁰ In such case, we say that $r(\cdot, ; \zeta^*(B_1))$ implements the optimal policy in a neighborhood of $B_1 = B'_1$. Let $\mathcal{R}_r(B'_1)$ denote the set of all families of rules ρ_r such that $R \in \rho_r$ and such that for any value of B_1 in a neighborhood of $B_1 = B'_1$ there exists $\zeta \in Z_r$ such that $r(\cdot, \cdot; \zeta)$ implements the optimal policy (t_1^*, D_1^*) .

Definition 4 (*Monotonicity*). Suppose $R \in \rho_r$ implements the optimal policy (t_1^*, D_1^*) in a neighborhood of $B_1 = B'_1$. Then the flexibility $\Delta(t_1^*, D_1^*, y_1^* | R)$ of the optimal rule is weakly increasing in the political present bias B_1 if $\frac{\partial \Delta(t_1^*, D_1^*, y_1| r(\cdot, \cdot; \xi^*(B_1)))}{\partial B_1}\Big|_{B_1 = B'_1} \ge 0$ for all

possible families $\rho_r \in \mathcal{R}_r(B'_1)$.

This definition delivers a very general notion of monotonicity. Namely, it applies to all possible families of rules that include R, and that ensure the implementation of the optimal policy within a neighborhood of $B_1 = B'_1$. Using this notion of monotonicity, we can state the next main result of this paper.

¹⁸ This closely resembles the result in Halac and Yared (2014), who find that the optimal deficit rule consists in a maximally enforced debt ceiling.

¹⁹ For instance, setting $Z_r = \mathbb{R}_+$, the rule *R* is part of family ρ_r for $r(\cdot, \cdot; \zeta) = \zeta R(\cdot, \cdot)$ at $\zeta = 1$.

²⁰ In particular, one needs $\zeta_{\zeta} < \zeta^*(B'_1) < \overline{\zeta}_r$ and the marginal probability of non-compliance with respect to D_1 not to be invariant in ζ at $B_1 = B'_1$. Details in Appendix B.



Fig. 1. Marginal probability of non-compliance vs. deficit at three different flexibility levels.

Proposition 5. There exists finite $\zeta > 0$ such that if the variance of the tax shock is sufficiently large, $\sigma_{\epsilon}^2 \ge \zeta^2$, then the flexibility of the optimal rule $\Delta\left(t_1^*, D_1^*, y_1 \mid R_{B_1}^*\right)$ is weakly increasing in the political present bias B_1 .

Proof. See Appendix B.

A more present-biased government requires, *ceteris paribus*, a larger reduction in the level of intended deficit in order to achieve the socially desirable outcome. Proposition 5 implies that such larger deficit reduction can be achieved through a more flexible deficit rule. Thus, it suggests that flexibility may actually *encourage* fiscal discipline, rather than jeopardizing it. The intuition is the following. A more flexible fiscal rule reduces the weight of the shock on tax revenues in determining the probability of punishment, and increases the weight of the actual policy choices made by the politician. Therefore the *marginal effect* of running a larger expected deficit on the probability of punishment typically increases with the degree of flexibility. Fig. 1 illustrates this point using the linear rule stated in (17). Specifically, it shows how the marginal probability of non-compliance $MP(nc | D_1 - D_0; \delta)$ is increasing in the degree of flexibility δ whenever the absolute values of the deficit $D_1 - D_0$ is not too far from zero. The statement is true whenever the distribution of the tax shock is sufficiently "flat", i.e. if σ_c^2 is large enough. As a result, a more flexible fiscal rule tends to be more effective in disciplining the politician. Therefore a trade-off between *fiscal discipline* and *flexibility* may not always exist.

Although results in this section are reassuring, one might be concerned that rules in practice are not complex enough to implement the socially optimal solution, with the possible consequence that the result on flexibility may no longer hold. We therefore turn to the case of a linear rule that appears to be much closer to actual fiscal rules.

4.2. Optimal linear rule

Consider a linear rule in the form $R(s_1, y_1) = k - \delta s_1$, with $k \in [0, \bar{k}]$, $\delta \in \mathbb{R}$, as introduced in Section 2.4. Given this rule, the government is compliant if $\frac{deficit_1}{output_1} \le \kappa - \delta s_1$. Proposition 2 gives room for a fiscal rule to improve the outcome compared to no rule. However, a linear fiscal rule may not always be able to implement the optimal allocation (t_1^*, D_1^*) . Two problems may arise. Firstly, a linear rule may cause the politician's objective function to be non-concave, even if the social planner's objective function is concave.²¹ Secondly, even if the rule can improve the outcome, it may not be able to achieve the optimal policy within the range of admissible parameter values.²² Nevertheless, under certain conditions on parameters of the model both these problems can be resolved. This finding is formalized in the following statement.

Proposition 6. The optimal policy is implementable via a linear rule (with appropriately chosen parameters κ , δ) if the tax shock has enough variance: $\sigma_{\epsilon}^2 \geq \bar{\sigma}_{\epsilon}^2$ for some $\bar{\sigma}_{\epsilon}^2 \in (0, \infty)$.

²¹ The conditions for concavity to hold in the presence of a linear rule are non-trivial. If the tax shock is truncated-normally distributed, they imply the variance of the distribution to be sufficiently large relatively to the maximum deficit $\bar{D}_1 - D_0$. See Appendix C for details.

²² The linear rule implies a marginal probability of non-compliance which is typically strictly positive at all flexibility levels, as shown in Fig. 2. Thus, if the political present bias and the variance of the tax shock are small, the rule may provide the politician with an excessive incentive to reduce public spending in order to avoid a potential punishment at all admissible values of the parameter δ . In this case, the linear rule induces a policy platform featuring a suboptimally low level of intended debt. Note that this issues is a direct consequence of the assumption that the rent loss faced by the politician in case of rule violation is exogenous. If the regulatory authority is allowed to choose the size of such rent loss, a linear rule that implements the optimal policy always exists.



Fig. 2. Marginal probability of non-compliance vs. flexibility at three different deficit levels.

Proof. See Appendix C.

Proposition 6 delivers some important intuition. First, the implementation of the optimal policy through a linear rule is possible if the politician's marginal expected cost of violating the rule is large enough. This is ensured if the distribution of the shock on tax revenues has enough variance.

Our next result shows the equivalent of Propositions 4 and 5 in the context of a linear rule. For this purpose, we define a threshold $\tilde{\delta} = 1 - \frac{|D_1^* - D_0|}{\sigma_c}$ for $D_1^* - D_0 \neq 0$ and $\tilde{\delta} = 1 - \frac{C^c \phi(0)}{2\Phi(a/\sigma_c) - 1} \frac{1}{\sigma_c} \frac{1}{B_1(1+\bar{r})} < 1$ for $D_1^* - D_0 = 0$.

Corollary 7. If the optimal policy (t_1^*, D_1^*) is implementable by a linear rule $R = \kappa - \delta s_1$ for all B_1 within an interval (B'_1, B''_1) , then: (i) the implementation occurs at $\kappa^* = 0$ and $\delta^* \leq \tilde{\delta}$;

(ii) the optimal degree of flexibility δ^* is weakly increasing in the political present bias B_1 within such interval.

Proof. See Appendix C.

The results in Corollary 7 are in line with Propositions 4 and 5 and admit a simple interpretation. Firstly, to see that a full consideration of tax shocks ($\delta = 1$) under the assumption $\kappa = 0$ is never optimal, note that the marginal cost of increasing public debt in terms of expected cost of rule violation reaches a peak in the interior of the interval (0, 1), and is decreasing in δ if the latter parameter is close enough to $1.^{23}$ This is shown in Fig. 2, where the marginal probability of non-compliance as function of δ is plotted for three levels of the deficit $D_1 - D_0$. Hence, increasing the flexibility δ in the downward sloping part of the curve strengthens rather than weakens the incentives for deficit making, contrary to what is needed. Secondly, the optimal flexibility δ^* is weakly increasing in B_1 because an increase in the bias B_1 does not affect the policy choice of the politician if it is just compensated by an increase in the marginal expected cost of rule violation. It follows that the optimal flexibility δ^* must lie within a range of values such that the expected cost of rule violation is increasing in δ . Thus, it cannot lie in a neighborhood of $\delta = 1$.

It should be noted that any linear rule featuring $\kappa = 0$ is also deemed to be desirable of the ground of efficiency considerations. Specifically, any such rule satisfies not only *(LCE)*, but also *global constrained-Pareto efficiency (GCE)*, meaning that it induces a constrained-Pareto efficient allocation for any possible value of the political present bias $B_1 \in (0, 1)$. The latter property provides a further rationale for the adoption of linear rules, given that the exact quantification of the political present bias may often be a conceptually and empirically difficult exercise.

4.3. Linear rule: Non-implementable case

Suppose that the optimal policy described in Corollary 7 is not implementable through a linear fiscal rule $(0, \delta^*)$, because the condition $\sigma_{\epsilon}^2 \ge \bar{\sigma}_{\epsilon}^2$ that ensures implementability is not satisfied. In this case, we cannot rule out that the best linear rule that is

²³ Note that the optimal deficit rule may feature negative flexibility, i.e. $\delta^* < 0$. This outcome corresponds to the case in which the cost of violating the rule C^e is very large, such that the representative politician's optimal policy features a sub-optimally low level of deficit for any rule with $\kappa = 0$ and $\delta \in [0, \delta)$. In words, the rule provides too much fiscal discipline. As such, this case is unlikely to occur within the range of empirically relevant values of the parameters of the model. Moreover, we can show that $\delta^* \ge 0$ if W_1 is sufficiently large. The proof to this result is provided in the online appendix.

consistent with the permissible parameter space $\kappa \in [0, \bar{\kappa}]$ could be worse than not having a linear fiscal rule at all, and hence would not be optimal. In the following, however, we characterize the optimal linear rule that maximizes the social planner's utility, assuming that it strictly improves with respect to the case in which no rule is in place. This allows us to get insights about the direction of the tightness and flexibility parameters when the optimal policy cannot be implemented but still a fiscal rule is beneficial.

Let (t_1^{**}, D_1^{**}) be the policy chosen by the representative politician given a rule (κ, δ) . Define $\delta^{max}(t_1, D_1) \in \mathbb{R}$ to be the level of δ that maximizes the expected marginal cost of punishment for the politician at $\kappa = 0$, i.e.

$$\hat{\delta}(D_1) \equiv \underset{\delta \in \mathbb{R}}{\arg\max} \left\{ \frac{\partial}{\partial D_1} \left[\frac{1}{1-\delta} f\left(\frac{D_1 - D_0}{1-\delta} \right) \right] \right\}$$
(22)

Using the truncated-normal distribution it is easy to show that $\hat{\delta}(D_1) = 1 - \frac{|D_1 - D_0|}{\sigma_{\epsilon}} \leq 1$. Lastly, we recursively define δ^{max} as $\delta^{max} \equiv \hat{\delta}(D_1^{**})$, which satisfies $\delta^{max} < 1$. Using this definition we can state the following result.

Proposition 8. Assume $\sigma_{\epsilon}^2 < \bar{\sigma}_{\epsilon}^2$, such that the optimal policy is not implementable by a linear rule. (i) If the tax elasticity of labor supply is small, i.e. $|\eta_1(t_1^{**})| < \bar{\eta}$ for some $\bar{\eta} > 0$, the optimal linear rule is characterized by a strictly positive deficit maximum, $\kappa^* > 0$. (ii) The optimal linear rule requires a zero structural deficit level, $\kappa^* = 0$, only if the tax elasticity of labor supply is large, i.e. $|\eta_1(t_1^{**})| \geq \bar{\eta}$. (iii) If $\kappa^* = 0$, the optimal linear rule makes use of the maximum flexibility in the sense $\delta^{opt} = \delta^{max}$.

Proof. See Appendix C.

Proposition 8 provides a characterization that is far from complete. Yet, it delivers an important insight regarding the intuition that underpins the main results of this paper. If the conditions in Corollary 7 are not satisfied, it is not possible to induce sufficient fiscal discipline using flexibility only. Thus, the regulator can improve social welfare by manipulating the tightness of the fiscal rule κ . Whether this is optimal or not depends on the tradeoff between the benefit of reducing intertemporal distortions and the cost of generating intratemporal inefficiencies in labor supply decisions. The optimal tightness in this case depends upon the tax elasticity of labor supply. If η_1 is large in magnitude, the distortions on labor supply are substantial. Thus, the optimal deficit rule prescribes $\kappa^* = 0$, even if this implies a suboptimal intertemporal allocation of resources. Conversely, if the labor supply is sufficiently inelastic, the regulator optimally allows for some intratemporal inefficiency in order to achieve stronger fiscal discipline.²⁴

5. Discussion of model and policy implications

In this section we discuss four model extensions and review our findings in light of the policy debateon fiscal rules.

Discussion of Model and Extensions

Our results depend on a number of simplifying assumptions. Firstly, our analysis abstracts from the possibility of asymmetric information between the regulatory authority, the politicians, and the voters. Our main results in Section 4.1 are fully robust to the introduction of asymmetric information between the regulatory authority and the politicians regarding the realization of a shock on the value of public spending, as in Halac and Yared (2014, 2022b). Full details on this extensions of our framework are provided in the online appendix (available at https://drive.google.com/file/d/1b7GlSbTxPGUQyiUd2SWE9BTy0CFAhOCN/view?usp=sharing). In particular, we show that the optimally designed deficit rule implements the optimal policy regardless of the specific realization of the taste shock and that all the results in Propositions 1–5 carry over in this modified setup. However, other forms of asymmetric information may affect the predictions of our analysis. For instance, our results imply that the degree of flexibility of the optimal deficit rule depends upon the level of average present bias within the population of voters. Thus, if such level is not perfectly observable by the principal, then agents may have an incentive to misrepresent the extent of the bias in order to obtain a more favorable deficit rule. Although this is a theoretical possibility, we believe it is unlikely to be a key issue for the purposes of our application, because regulatory authorities are typically independent from the executive power. Thus, it is reasonable to assume that the principal infers the level of B_1 directly from the citizens' observable characteristics and behavior, such as sociodemographic composition and past electoral choices, rather than from information reported by the politicians in power. Voters are less likely to manipulate the design of the rule than politicians because the assumption of a very large number of voters implies that each of them has no strict individual incentive to misrepresent his or her preferences. Moreover, a collective action carried out by a large number of voters aiming to distort the principal's design of the deficit rule requires a substantial degree of coordination and sophistication in voters' choices, which seems implausible.

Secondly, our assumptions rule out a specific moral hazard problem that may arise if the realization of the tax shock depends upon some action by the politician that is not observable by the regulatory authority (e.g., private use of public resources and corruption). Although we acknowledge that this is a potentially important factor in shaping the optimal design of fiscal rules, we believe that it should not qualitatively affect the main tradeoff underpinning our results: a flexible rule is more effective in disciplining the politician than an inflexible one for the reasons illustrated in Section 3. In the same way, flexibility should help in disciplining the politician's behavior with respect to the choice of a hidden action that may affect her reputation. Future research should look into the robustness of this intuition.

²⁴ Note that whenever $\kappa^* \neq 0$ the linear rule does not satisfy *(LCE)*. As a consequence, the regulator is allowing for a pure efficiency loss in order to achieve some intertemporal redistribution from the current to the future generation.

Thirdly, we assume that the voters' taste shocks are independently distributed over time. Allowing for serial correlation does not qualitatively change our result, but it may have consequences on the optimal degree of flexibility. Specifically, in the presence of positive serial correlation, every rule tends to be – *ceteris paribus* – more effective in disciplining the politician, whereas the opposite is true if the correlation is negative. Because higher flexibility corresponds to stronger fiscal discipline in our model, the obvious consequence is that the optimal deficit rule prescribes less flexibility relative to the baseline result in the former case, and more flexibility in the latter. Positive serial correlation translates into an "incumbent effect" in period 2 because a candidate's electoral success today implies a higher probability that the same candidate will win the election tomorrow. Whenever the incumbent is more likely to be reelected, she assigns a greater weight to the payoff from being in office in period 2. Thus, each politician in period 1 is less "present biased" if the taste shock exhibits positive serial correlation.

Fourthly, we assume that voters and the regulatory authority possess perfect information regarding politicians' competence, preferences, and moral standards. As a result, voters' choices in period 2 are independent of the politicians' behavior in period 1; i.e., we rule out the possibility of *retrospective voting* aiming to punish incompetent or dishonest politicians. Although this is admittedly a strong restriction, it does not drive the key tradeoffs that underpin our results. Nevertheless, it has consequences for the optimality of a deficit rule. For instance, if economic performance and tax revenues are a function of the unobservable ability of the politician in power, then each politician may have an incentive to propose an excessively generous fiscal policy in period 1 in order to signal high competence to voters. As a result, the flexibility of the deficit rule should be adjusted in order to induce the optimal degree of fiscal discipline, but the optimally designed rule may no longer be capable of implementing the socially optimal outcome.

Fifthly, we rule out dynamics by restricting our analysis to a two-period model. The finite-horizon assumption is imposed to ensure tractability and is rather common in political economy models of fiscal deficits (Bisin et al., 2015; Grüner, 2017; Halac and Yared, 2022b). The analysis of dynamics represents a promising extension of our setup, which could help in shedding light on the ways fiscal rules act in disciplining politicians in the long run and how punishment strategies can be extended over multiple periods to increase the effectiveness of fiscal rules. In the context of our specific research question, we conjecture that in a dynamic infinite-horizon version of the model, under appropriate assumptions (e.g., infinitely-lived politicians, transversality condition) a stationary Markov equilibrium exists, in which the main trade-offs do not differ substantially from those that emerge in our two-periods setup, and we expect the predictions to be qualitatively similar. There may be, however, other equilibria with different normative properties.

Sixthly, we assume an exogenous interest rate. This assumption is imposed for the sake of simplicity and is fully innocuous: in the online appendix we show that all the results hold true under the alternative assumption of a closed economy with savings and endogenous interest rate. In this alternative setup, the constrained-optimal allocation implemented through an optimal deficit rule implies perfect intertemporal smoothing of the marginal utility of the public good. This finding is consistent with most traditional normative results on intertemporal allocation of resources.

Seventhly, we assume that the government faces a reputation loss for rule violation regardless of its policy decisions. One may argue that if a fiscal council assessed the ex ante fiscal plan to be in line with the fiscal target, then any ex post violation may just be attributed to bad luck and be excused by the voters and the public. While ex-ante compliance certainly matters, in our view the interaction between budgetary planning, surveillance by fiscal councils, and ex post compliance is more complex. Assessment of ex ante rule compliance is not zero–one, but rather a probabilistic statement. For example, the European Commission evaluates the Draft Budgetary Plans of EU member states in the preceding fall of the upcoming budget year in terms of how likely the rules will we complied with. In 2019, the Commission said that ten states were "compliant" with the preventive arm of the Stability and Growth Pact, three states were "broadly compliant", and for four states the government plans posed a "risk of non-compliance" (European Commission, 2019). Risk of non-compliance indicates that the likelihood of violation is large and if indeed it happens, the public may in part attribute this to too risky budgeting to begin with. Similarly, government economic and budgetary forecasts are evaluated by fiscal councils against forecasts by other institutions such as economic research institutes, central banks and international organizations, thereby assessing the plausibility of the government's position. Again, this is not a zero–one statement, which leaves room for a reputational punishment ex post.

Lastly, we restrict the principal to use only a specific class of target-based rules (deficit rules), as opposed to instrument-based rules (see Halac and Yared (2022a) for a discussion). This means that the occurrence of a rule violation cannot be determined directly by a politician's *actions*, i.e. the implemented level of public spending g_1 or the tax rate t_1 , implying that the government has full policy discretion. Conversely, the rule is in the form of a threshold on the realized deficit-to-output ratio, which is allowed to vary with two *outcomes*: the realized shock-to-output ratio and the level of output per capita. The specific restriction to the class of deficit rules is motivated by their great prevalence (see IMF Fiscal Rules Data Set 2015).²⁵ More generally, the use of target-based rules is justified by normative arguments. Specifically, recent theoretical work shows that target-based rule are typically superior to instrument-based rules whenever the regulator's information is sufficiently precise (Halac and Yared, 2022a). In the online appendix we show that a similar finding holds true in our framework. Specifically, while our main results regarding the optimality of deficit rules are robust to the introduction of a standard type of asymmetric information (see above), any possibility of implementation of the optimal policy via instrument-based rules is not: in the online appendix we prove that no instrument-based rule implements

²⁵ Expenditure rules are discussed as alternative, in part because governments control more directly expenditure compared to deficits. At the same time, expenditures rules are deemed to incentivize a distortionary use of tax expenditures, meaning that a government can favor certain groups or industries by offering them advantageous tax treatment in lieu of providing them direct funding (Gros and Jahn, 2020). Consistently, an OECD report observes that "a number of countries putting in place an expenditure rule have simultaneously experienced a sharp increase in the number of tax expenditures" (OECD, 2010).

the optimal policy in that scenario. This results illustrates how in our theoretical framework the possibility of implementing the constrained-optimal allocation through simple deterministic rules – for instance, an upper limit on public spending and on the expected tax revenue – is solely the outcome of the simplifying assumption regarding the absence of information frictions, and vanishes as soon as such assumption is relaxed. Thus, the inclusion of information frictions in our setup helps in shedding light on the normative reasons underpinning the great prevalence of target-based rules – and in particular deficit rules – in policymaking.

Policy Relevance

Our results speak to the actual design and use of fiscal rules. First, the zero structural deficit is in line with those fiscal rules that require a (structurally) balanced budget or that target a balance near to that. For example, many countries, as well as states in the US, have balanced budget rules (for an analysis of balanced budget rules see, for example, Asatryan et al. 2018). The German debt brake requires the federal government to run a deficit of no more than 0.35% of GDP, and imposes a balanced budget from states (Länder). The reason for (nearly) balanced budget rules in practice probably lies in their simplicity and intuitive appeal to policymakers and citizens, rather than in our more sophisticated argument, which is based on the interaction of the violation of rules and the distortionary effects of taxation. The intention of such rules is to lower deficits or debt levels, and the evidence in Asatryan et al. (2018) shows that the rules do indeed have such an effect.

Second, as noted earlier, so-called first generation fiscal rules, such as the Maastricht criteria, do not account for business cycle effects and thus tend to have an undesirable procyclical effect. The second generation of fiscal rules, such as the German debt brake or the Fiscal Compact, have been designed to account for cyclical fluctuations. Given the definition of a cyclical effect, which is often measured by the difference between potential and actual output (output gap), the two rules cited fully adjust for the business cycle. In practice, these rules are considered advantageous from an economic/conceptual perspective, but they are often criticized on practical matters because the output gap is hard to estimate in real time and is subject to substantial revision over short time periods—and may contribute to procyclical fiscal policies. Our results indicate that full flexibility is not optimal even when the output gap estimation itself is not an issue.

Interpretation of the Stability and Growth Pact by the European Commission (2015) has introduced further flexibility regarding the required fiscal adjustment towards the medium-term objective (MTO), which is a country-specific deficit target (often around 0.5%–1%), when the MTO has not been reached. In particular, the European Commission demands lower fiscal adjustment as the current output gap worsens. Our model speaks indirectly to this issue because the Commission is concerned with the *adjustment* to the MTO when the fiscal target has not been reached, whereas our model concerns the *level* of the deficit target. In the Commission's framework, a lower adjustment speed in case of a severe shock can be interpreted in our framework as a looser deficit target. However, since some EU fiscal rules do account for the business cycle, the additional flexibility seems to suggest more than full responsiveness to shocks, which is in contrast to our results. Interestingly, the European Fiscal Board (EFB) in a report (European Fiscal Board, 2019) calls for discarding the flexibility interpretation because the rules have "failed to generate differentiated recommendations that reconcile sustainability and stabilization objectives" (p. 74).

Finally, our results suggest a novel link between flexibility of rules and fiscal discipline, and recommend more flexible rules for countries with a stronger deficit bias. It is difficult to analyze this relationship empirically for a number of reasons, including lack of data (over time) and identification challenges, in part due to endogenous and time-varying enforcement. A very tentative look at the number of violations of the fiscal rule under the Stability and Growth Pact before and after the introduction of the 2015 flexibility clause does not provide clear evidence, most likely because of confounding factors and the small number of observations (see European Fiscal Board (2019), Table 2.7). Compliance with the preventive arm of the SGP matches well with the planned deficit in our model. We also note that the present bias in practice may be to some extent endogenous, whereas in our theoretical model it is exogenous due to the generational structure. Hence, recommending greater flexibility of rules could be problematic from a normative perspective if the present bias can be manipulated, for example, through changes in institutions that lead to less stable governments (larger common pool problems). Nevertheless, our result is useful because it sheds new light on the nature of the tradeoff between flexibility and fiscal discipline.

6. Conclusion

Fiscal rules play an important role throughout the world. Their design is of crucial importance to meet the dual objective of achieving sustainable public finances while also leaving room for stabilizing the economy. In this paper, we analyze the optimal design of a fiscal rule in an environment that captures important features of the actual fiscal policymaking process. Competing policymakers are present biased and set the public good level as well as a distortionary labor tax prior to the resolution of the uncertainty, which makes compliance with the rule stochastic. Moreover, we assume that monetary punishments for rule violations are absent. Instead the disciplining force comes from a loss in payoff when holding the office in the next period, which could capture a loss in reputation. Despite these constraints on the fiscal instruments and the nature and timing of the fiscal policymaking process, we show that an optimally designed fiscal rule goes a long way.

We show that the optimal rule always prescribes a zero structural deficit. This finding is in line with the heavy use of (nearly) balanced budget rules in the real world. The economic reasoning behind our theoretical result is presumably different from the arguments used in practice, wherein simplicity and presumed generational fairness often play a role. In our model, a zero structural balance is optimal because politicians' tax choices affect output by distorting labor supply decisions. In addition, we show that the *optimal rule accounts only partially for the tax shock*. A full consideration of tax shocks under the target of a balanced structural budget is typically not optimal because either the marginal cost of increasing public debt in terms of expected cost of rule violation becomes

too large – and hence the rule induces a debt level that is too small – or the probability of punishment approaches 1, implying that the politician faces a fixed expected cost of rule violation independent of the politician's choices.

Lastly, our paper raises a number of new challenging questions regarding the optimal design of fiscal rules. In particular, future research should elucidate the potential role played by rule flexibility in mitigating excessive government deficits caused by mechanisms other than voters' present bias. Examples of such alternative mechanisms include: (i) the moral hazard problem that may arise if the size of public deficit depends upon some action by the politician that is not observable by the regulatory authority, such as the private use of public funds or bribery; and (ii) cross-country spillovers on public debt that may emerge across financially integrated groups of countries, such as the Eurozone. Although we conjecture that flexibility may help in disciplining the politician's behavior in these alternative scenarios, future research should look into the robustness of this intuition.

Declaration of competing interest

Disclosure Statement Author 1

I, Valerio Dotti, hereby declare that I have no relevant or material financial interests that relate to the research described in this paper.

Disclosure Statement Author 2

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IRB approval

Our research project is purely theoretical and does not make direct use of data. In particular, the project does not involve human participant interactions. As a consequence, IRB approval is not required.

Data availability

No data was used for the research described in the article

Appendix A. Political process

Description of the two-candidate electoral competition. Voters have preferences in period 1 given by formulas (7) and (8), and in period 2 by formula (6). Let ϑ_1 and ϑ_2 denote the share of young individuals in period 1 and 2, respectively.²⁶

We assume an exogenous birth process and positive probability of survival from period 1 to period 2 denoted by π . Namely, a new generation of size ϑ_2 is born in period 2 and a share π of the young generation in period 1 survives and becomes the old generation in the following period. This implies that in the second period there are $\pi\vartheta_1$ old voters and ϑ_2 young voters. Lastly, we assume that the total size of the population remains constant in the two periods, which implies $\vartheta_2 = 1 - \pi\vartheta_1$. Therefore, the share of elderly voters in the economy increases between the two periods if $\pi \ge \frac{1-\vartheta_1}{\vartheta_1}$, and decreases otherwise. We adopt a modified version of Lindbeck and Weibull's (1987) and Banks and Duggan's (2005) probabilistic voting model. Details

We adopt a modified version of Lindbeck and Weibull's (1987) and Banks and Duggan's (2005) probabilistic voting model. Details are provided below.

Period 2. Define the share of type $T \in \{Y, O\}$ voters who vote for candidate A in period 2 as:

$$S_{2}^{A,T}(t_{2}^{A}, t_{2}^{B}, D_{1}, \epsilon) = H_{2}^{T} \left(u_{2}^{T}(t_{2}^{A}, D_{1}, \epsilon) - u_{2}^{T}(t_{2}^{B}, D_{1}, \epsilon) + \nu_{2} \right),$$
(23)

where H_b^T : $\mathbb{R} \to [0,1]$ for b = 1,2 and $h_b^T(x) \equiv \frac{\partial H_b^T(x)}{\partial x}$. We assume that (a) H_b^T is strictly increasing; (b) $H_b^T(0) = 0.5$ for $T = Y, O;^{27}$ and (c) $\max_{x \in \mathbb{R}} \left| \frac{h_1^T(x)}{h_1^T(x)} \right| < 1/k_h$ for T = Y, O and some constant $k_h > 0$. Assumption (a) implies that the share of votes for candidate A is strictly increasing in the utility difference induced by the policies proposed by candidate A and candidate B (standard). Assumption (b) states the two types of voters do not have ex-ante asymmetric preferences for the two candidates, meaning that if the two candidates propose the same platform, then the expected share of votes for each candidate is 0.5. Assumption (c) ensures tractability. In (23), v_b denotes the realization of a continuous i.i.d. normally distributed random variable with c.d.f. $G_b(x) = \Phi\left(\frac{x}{\sigma_b}\right)$. The random variable v_b represents a shift in voters' taste due to circumstances that cannot be foreseen by the candidates, and it is assumed to be common to all voters. Thus, the share of vote for candidate A in the whole population of voters in period 2 writes:

$$S_{2}^{A}(t_{2}^{A}, t_{2}^{B}, D_{1}, \epsilon, \vartheta_{2}) = \frac{\vartheta_{2}H_{2}^{Y}(u_{2}^{Y}(t_{2}^{A}, D_{1}, \epsilon) - u_{2}^{Y}(t_{2}^{B}, D_{1}, \epsilon) + v_{2})}{+(1 - \vartheta_{2})H_{2}^{O}(u_{2}^{O}(t_{2}^{A}, D_{1}, \epsilon) - u_{2}^{O}(t_{2}^{B}, D_{1}, \epsilon) + v_{2})}.$$
(24)

²⁶ Note that the notation θ_b differs from θ_b defined in (27). Later in this section it will become clear that our theoretical framework implies $\theta_b = \theta_b$ for b = 1, 2.

²⁷ Notice that, as in Banks and Duggan (2005), $H_2^T(\bar{x}_2 + v_2)$ can be interpreted also as the probability of a voter of type *T* to vote for politician *A* conditional on v_2 and $x = \bar{x}_2$. Note that the uncertainty in the electoral outcome is entirely due to the common shock v_2 . This implies in turn that for a large electorate the presence of a common shock v_2 is necessary to have probabilistic voting. Without v_2 the electoral outcome would be deterministic for all values of x_2 , except the exact point in which $H_2^T(\bar{x}_2) = .5$ and the two candidates win with equal probability.

The probability of victory for candidate *A* vs *B* in period 2 given D_1 , ϵ is:

$$P_{2}^{A}(t_{2}^{A}, t_{2}^{B}, D_{1}, \epsilon, \vartheta_{2}) = \frac{Pr\left[\vartheta_{2}H_{2}^{Y}\left(u_{2}^{Y}(t_{2}^{A}, D_{1}, \epsilon) - u_{2}^{T}(t_{2}^{B}, D_{1}, \epsilon) + v_{2}\right) + (1 - \vartheta_{2})H_{2}^{O}\left(u_{2}^{O}(t_{2}^{A}, D_{1}, \epsilon) - u_{2}^{O}(t_{2}^{B}, D_{1}, \epsilon) + v_{2}\right) \geq .5\right],$$
(25)

and the probability of victory for candidate *B* in period 2 is simply $P_2^B(t_2^A, t_2^B, D_1, \epsilon, \vartheta_2) = 1 - P_2^A(t_2^A, t_2^B, D_1, \epsilon, \vartheta_2)$. Politician *A* in period 2 maximizes her expected payoff, which is given by:

$$\Pi_{2}^{A}\left(t_{2}^{A}, t_{2}^{B}, D_{1}, \epsilon, \vartheta_{2}, W_{2}^{ph}\right) = W_{2}^{ph} P_{2}^{A}(t_{2}^{A}, t_{2}^{B}, D_{1}, \epsilon, \vartheta_{2})$$
(26)

where $ph \in \{nc, c\}$ indicates whether the government was compliant to the fiscal rule in period 1 (if any was in place) and $W_2^{ph} = W_2 - C \times \mathbf{1}[ph = nc]$. One can easily derive the expected payoff of candidate *B* using the formula for $P_2^B(t_2^A, t_2^B, D_1, \epsilon, \vartheta_2)$. Lastly, we define the weight θ_b for $b \in \{1, 2\}$ as follows:

$$\theta_{b} \equiv \frac{\vartheta_{b} h_{b}^{Y}(0)}{\vartheta_{b} h_{b}^{Y}(0) + (1 - \vartheta_{b}) h_{b}^{O}(0)}$$
(27)

which implies $\theta_b = \vartheta_b$ if $h_b^Y(0) = h_b^O(0)$.

We omit the formal description of optimal candidates' behavior in period 2 because it is a standard outcome of the Lindbeck and Weibull's (1987) framework. Namely, in period 2 both candidates solve a standard two-candidates symmetric zero-sum game. The well-known results in Banks and Duggan (2005) and Lindbeck and Weibull (1987) apply. Specifically, if the distribution of the voters' taste shock v_2 has large enough variance,²⁸ then there exists a unique Nash equilibrium, which is in pure strategies, and such that both candidates propose the same platform and win the elections with equal probability. Lastly, the equilibrium platform of both candidates is the policy that maximizes the expected utility voters in period 2. We provide a detailed proof of these results in the online appendix.

Period 1. The electoral game in period 1 is slightly different from the standard Lindbeck and Weibull's (1987) framework. Candidates in period 1 possess perfect foresight regarding future outcomes. Thus, the problem in period 1 can be solved by backward induction, resulting in a SPNE of the electoral game.

Similarly to period 2, the probability of victory for candidate A vs B in period 1 is:

$$P_{1}^{A}(t_{1}^{A}, D_{1}^{A}, t_{1}^{B}, D_{1}^{B}, \theta_{1}) = \frac{Pr\left[\vartheta_{1}H_{1}^{Y}\left(u_{1}^{Y}(t_{1}^{A}, D_{1}^{A}) - u_{1}^{Y}(t_{1}^{B}, D_{1}^{B}) + v_{1}\right) + (1 - \vartheta_{1})H_{1}^{O}\left(u_{1}^{O}(t_{1}^{A}, D_{1}^{A}) - u_{1}^{O}(t_{1}^{B}, D_{1}^{B}) + v_{1}\right) \geq .5\right],$$
(28)

where H_1^Y , H_1^O represent the shares of citizens of type *Y*, *O* voting for candidate *A*. The probability of victory for candidate *B* in period 1 is simply $P_1^B(t_1^A, D_1^A, t_1^B, D_1^B, \vartheta_1) = 1 - P_1^A(t_1^A, D_1^A, t_1^B, D_1^B, \vartheta_1)$. Candidate *A* in period 1 maximizes her expected payoff given (t_1^B, D_1^B) , which using the assumption that ϵ and v_1 are independently distributed, has formula:

$$\begin{aligned} \Pi_{1}^{A}\left(t_{1}, D_{1}, t_{1}^{B}, D_{1}^{B}, \vartheta_{1}, W_{1}, W_{2}, C\right) &= \\ \left\{ W_{1} + \beta E_{1} \left[P_{2}^{A}(\hat{t}_{2}^{A}(D_{1}, \epsilon), \hat{t}_{2}^{B}(D_{1}, \epsilon), D_{1}, \epsilon, \vartheta_{1}) \left(W_{2} - CPr\left(nc \mid (t_{1}, D_{1}), R\right) \right) \middle| t_{1}, D_{1} \right] \right\} \\ & \times P_{1}^{A}(t_{1}, D_{1}, t_{1}^{B}, D_{1}^{B}, \vartheta_{1}) \\ + \beta E_{1} \left\{ P_{2}^{A}\left(\hat{t}_{2}^{A}(D_{1}^{B}, \epsilon), \hat{t}_{2}^{B}(D_{1}^{B}, \epsilon), D_{1}, \epsilon, \vartheta_{1} \right) \left[W_{2} - CPr\left(nc \mid (t_{1}^{B}, D_{1}^{B}), R\right) \right] \middle| t_{1}, D_{1} \right\} \\ & \times \left[1 - P_{1}^{A}(t_{1}, D_{1}, t_{1}^{B}, D_{1}^{B}, \vartheta_{1}) \right], \end{aligned}$$

$$(29)$$

where $\hat{t}_2^A(D_1, \epsilon)$, $\hat{t}_2^B(D_1, \epsilon)$ denote the perfect foresight values – under the assumption that candidates will play the unique NE strategies in period 2 – of t_2^A, t_2^B (conditional on D_1, ϵ), respectively. One can easily derive the expected payoff of candidate *B* given (t_1^A, D_1^A) by using the formula for $P_1^B(t_1^A, D_1^A, t_1^B, D_1^B, \vartheta_1)$ stated above. Let \tilde{v}_1 solve

$$\vartheta_1 H_1^Y \left(u_1^Y (t_1^A, D_1^A) - u_1^Y (t_1^B, D_1^B) + \tilde{v}_1 \right) + (1 - \vartheta_1) H_1^O \left(u_1^O (t_1^A, D_1^A) - u_1^O (t_1^B, D_1^B) + \tilde{v}_1 \right) - .5 = 0;$$
(30)

i.e., \tilde{v}_1 is the level of common taste shock v_1 such that each of the two candidates obtains exactly half of the votes given policy platforms $(t_1^A, D_1^A), (t_1^B, D_1^B)$. Note that the assumptions on H_1^Y and H_1^O ensure existence and uniqueness of such level of v_1 given any $(t_1^A, D_1^A, t_1^B, D_1^B, \theta_1)$. Thus, we can define the function $\tilde{v}_1(t_1^A, D_1^A, t_1^B, D_1^B, \theta_1)$ mapping $X \times X \times [0, 1]$ into the corresponding unique level of v_1 that satisfies (30). We introduce the simplified notation $\tilde{v}_1^A = \tilde{v}_1(t_1, D_1, \tilde{t}_1^B, \tilde{D}_1^B, \theta_1)$ and $\tilde{v}_1^B = \tilde{v}_1(\tilde{t}_1^A, \tilde{D}_1^A, t_1, D_1, \theta_1)$. Both candidates and voters fully anticipate the unique NE outcome in period 2 conditional on the choices made in period 1 and the realization of the shock, and we know from the previous paragraph that each candidate in period 2 is elected with probability 0.5. Using the optimal proposals in period 2 (conditional on D_1 and the realization of the tax shock ϵ) and the independence assumption over the distributions of ϵ , v_1 , v_2 , the problem of candidate A writes:

$$\begin{cases} \max_{\{t_1, D_1\} \in X} & \left\{ 1 - G_1 \left[\tilde{v}_1(t_1, D_1, \bar{t}_1^B, \bar{D}_1^B, \vartheta_1) \right] \right\} \left[W_1 - 0.5\beta CPr \left(nc \mid (t_1, D_1), R \right) \right] \\ - G_1 \left[\tilde{v}_1(t_1, D_1, \bar{t}_1^B, \bar{D}_1^B, \vartheta_1) \right] 0.5\beta CPr \left(nc \mid (\bar{t}_1^B, \bar{D}_1^B), R \right) + 0.5\beta W_2 \end{cases}$$
(31)

²⁸ This condition corresponds to the restriction on $g'_2(v_2)/g_2(v_2)$ in Lindbeck and Weibull (1987).

and similarly for candidate B:

$$G_{1}\left[\tilde{v}_{1}(\tilde{t}_{1}^{A}, \bar{D}_{1}^{A}, t_{1}, D_{1}, \vartheta_{1})\right]\left[W_{1} - 0.5\beta CPr\left(nc \mid (t_{1}, D_{1}), R\right)\right]$$

$$\underset{\{t_{1}, D_{1}\} \in X}{\max} - \left\{1 - G_{1}\left[\tilde{v}_{1}(\tilde{t}_{1}^{A}, \bar{D}_{1}^{A}, t_{1}, D_{1}, \vartheta_{1})\right]\right\} CPr\left(nc \mid (\tilde{t}_{1}^{A}, \bar{D}_{1}^{A}), R\right) + 0.5\beta W_{2}$$
(32)

We define $\bar{u}(t_1, D_1; \theta)$ to be the weighted average of period 1 voters' utilities; i.e.:

$$\bar{u}(t_1, D_1; \theta) = \theta u_1^Y(t_1, D_1) + (1 - \theta) u_1^O(t_1, D_1).$$
(33)

given a weight $\theta \in [0, 1]$ (note that θ does not need to be equal to θ_1). We define for $I \in \{A, B\}$ the following:

$$w^{I}\left(W_{1},t_{1},D_{1},t_{1}^{-I},D_{1}^{-I}\right) \equiv W_{1} - 0.5\beta C\left[Pr\left(nc \mid (t_{1},D_{1}),R\right) - Pr\left(nc \mid (t_{1}^{-I},D_{1}^{-I}),R\right)\right]$$
(34)

and we assume that $W_1 > 0.5\beta C$ to ensure that $w^I (W_1, t_1, D_1, t_1^{-I}, D_1^{-I}) > 0$ for all $t_1, D_1, t_1^{-I}, D_1^{-I}$. Furthermore, we consider the matrix:

$$M_{O}^{I} \equiv \begin{bmatrix} O_{tt}^{I}(t_{1}, D_{1}, t_{1}^{-I}, D_{1}^{-I}, \theta, c) & O_{Dt}^{I}(t_{1}, D_{1}, t_{1}^{-I}, D_{1}^{-I}, \theta, c) \\ O_{tD}^{I}(t_{1}, D_{1}, t_{1}^{-I}, D_{1}^{-I}, \theta, c) & O_{DD}^{I}(t_{1}, D_{1}, t_{1}^{-I}, D_{1}^{-I}, \theta, c) \end{bmatrix}$$
(35)

whose entries have formulas:

$$O_{tt}^{I}(t_{1}, D_{1}, t_{1}^{-I}, D_{1}^{-I}, \theta, c) \equiv \frac{\partial^{2}\tilde{u}(t_{1}, D_{1}; \theta)}{\partial t_{1}^{2}} - \beta c \frac{\partial}{\partial t_{1}^{2}} \left[Pr(nc \mid (t_{1}, D_{1}), R) \right]$$

$$O_{DD}^{I}(t_{1}, D_{1}, t_{1}^{-I}, D_{1}^{-I}, \theta, c) \equiv \frac{\partial^{2}\tilde{u}(t_{1}, D_{1}; \theta)}{\partial D_{1}^{2}} - \beta c \frac{\partial}{\partial D_{1}^{2}} \left[Pr(nc \mid (t_{1}, D_{1}), R) \right]$$

$$O_{DD}^{I}(t_{1}, D_{1}, t_{1}^{-I}, D_{1}^{-I}, \theta, c) \equiv \frac{\partial^{2}\tilde{u}(t_{1}, D_{1}; \theta)}{\partial t_{1}^{2}} - \beta c \frac{\partial}{\partial t_{1}^{2}} \left[Pr(nc \mid (t_{1}, D_{1}), R) \right]$$
(36)

where $c \in [\underline{c}, \overline{c}]$ with $\underline{c} = \min_{\substack{\left(t_{1}^{A}, D_{1}^{A}, t_{1}^{B}, D_{1}^{B}\right) \in X \times X}} \frac{0.5CP_{1}^{A}(t_{1}^{A}, D_{1}^{A}, t_{1}^{B}, D_{1}^{B}, \theta_{1})}{w^{A}\left(W_{1}, t_{1}^{A}, D_{1}^{A}, t_{1}^{B}, D_{1}^{B}\right)g_{1}(\overline{v}_{1}^{A})}}$ and $\overline{c} = \max_{\substack{\left(t_{1}^{A}, D_{1}^{A}, t_{1}^{B}, D_{1}^{B}\right) \in X \times X}} \frac{0.5CP_{1}^{A}(v_{1}^{A}, D_{1}^{A}, t_{1}^{B}, D_{1}^{B}, \theta_{1})}{w^{A}\left(W_{1}, t_{1}^{A}, D_{1}^{A}, t_{1}^{B}, D_{1}^{B}, \theta_{1}\right)}}$. Let C^{e} be a strictly positive constant. We can state the following result.

Proposition A.1. If M_O^A , M_O^B are negative definite for all $(t_1^A, D_1^A, t_1^B, D_1^B, \theta, c)$ in $X \times X \times [0, 1] \times [\underline{c}, \overline{c}]$ and W_1, σ_v^2 , k_h are all sufficiently large, then (i) in period 1 there exists a symmetric Subgame-Perfect Nash equilibrium in pure strategies; (ii) the equilibrium platform $(t_1^A, D_1^A) = (t_1^B, D_1^B)$ maximizes the weighted expected utility of period 1 voters (with weight θ_1 to voters of type Y and $(1 - \theta_1)$ to voters of type \dot{O}) minus the expected cost $\beta C^e Pr(nc \mid (t_1, D_1), R)$ of violating the deficit rule in the following period; (iii) if $h_1^Y(0) = h_1^O(0) = \bar{h}_1$, then $\theta_1 = \theta_1$, i.e. the policy proposed in equilibrium is that chosen by a representative politician that maximizes the expected utility of period 1 voters facing a cost C^e in the event in which a deficit rule is violated in the following period.

Proof. Part (i). We must show that there exists a symmetric NE in pure strategies given the expectation that politicians I = A, Bwill play the unique NE in period 2. Because the distribution of v_1 is symmetric about zero, the optimization problems in (31) and (32) show that the game is symmetric. Nevertheless, the presence of the cost of punishment implies that the game – differently from most traditional probabilistic voting electoral games in the literature such as Banks and Duggan (2005) and Lindbeck and Weibull (1987) – is not a zero-sum game. Thus, the proof of existence requires additional restrictions relative to that in those papers.

Existence. The FOCs of candidate A write:

$$\begin{bmatrix} t_1 \end{bmatrix} : \qquad -w^A \left(W_1, t_1, D_1, t_1^B, D_1^B \right) g_1(\tilde{v}_1^A) \frac{\partial \tilde{v}_1^A}{\partial t_1} \\ -0.5\beta C \left[1 - G_1 \left(\tilde{v}_1^A \right) \right] \frac{\partial}{\partial t_1} \left[Pr \left(nc \mid (t_1, D_1), R \right) \right] \right\} = 0$$
(37)

and:

$$\begin{bmatrix} D_1 \end{bmatrix}: \qquad -w^A \left(W_1, t_1, D_1, t_1^B, D_1^B \right) g_1(\tilde{v}_1^A) \frac{\partial \tilde{v}_1^A}{\partial D_1} \\ -0.5\beta C \left[1 - G_1 \left(\tilde{v}_1^A \right) \right] \frac{\partial}{\partial D_1} \left[Pr \left(nc \mid (t_1, D_1), R \right) \right] \Big\} = 0$$
(38)

where the above conditions are binding for interior solutions; i.e., whenever the implicit constraints implies by the condition $(t_1, D_1) \in X$ are not binding. Candidate B solves a problem that mirrors that of candidate A. Notice that in any equilibrium it must be that $\tilde{v}_1^A = \tilde{v}_1^B = \tilde{v}_1(t_1^A, D_1^A, t_1^B, D_1^B, \vartheta_1)$. The proof of existence consists in four steps.

1. Candidates' objective functions are strictly concave in own actions. Proof. Let Π_{xy}^I denote the second derivative of the

objective function of candidate
$$I \in \{A, B\}$$
 at some given level of t_1^{-I}, D_1^{-I} ; i.e., $\Pi_{xy}^A \equiv \frac{\partial^2 \Pi_1^A \left(t_1, D_1, t_1^B, D_1^B, \theta_1, W_1, W_2, C \right)}{\partial x \partial y}$ and $\Pi_B^A = \frac{\partial^2 \Pi_1^B \left(t_1^A, D_1^A, t_1, D_1, \theta_1, W_1, W_2, C \right)}{\partial x \partial y}$ For strict concavity, it is sufficient to show that the Hassian matrices of

$$\Pi_{xy}^{B} \equiv \frac{\partial^{2} \Pi_{1}^{B} \left(t_{1}^{A}, D_{1}^{A}, t_{1}, D_{1}, \vartheta_{1}, W_{1}, W_{2}, C\right)}{\partial^{2} \partial^{2} \vartheta}.$$
For strict concavity it is sufficient to show that the Hessian matrices of
$$\Pi_{1}^{A} \left(t_{1}, D_{1}, t_{1}^{B}, D_{1}^{B}, \vartheta_{1}, W_{1}, W_{2}, C\right) \text{ and } \Pi_{1}^{B} \left(t_{1}^{A}, D_{1}^{A}, t_{1}, D_{1}, \vartheta_{1}, W_{1}, W_{2}, C\right), \text{ which write:}$$

$$\begin{bmatrix}
\Pi_{t1}^{I} & \Pi_{tD}^{I} \\
\Pi_{Dt}^{I} & \Pi_{DD}^{I}
\end{bmatrix}$$
(39)

are negative definite for each $I \in \{A, B\}$ and for all possible $(t_1^{-I}, D_1^{-I}) \in X$. Thus, we need $\Pi_{tt}^I < 0$, $\Pi_{DD}^I < 0$, and $\Pi_{tt}^I \times \Pi_{DD}^I - (\Pi_{tD}^I)^2 > 0$ for $I \in \{A, B\}$ and all $(t_1, D_1) \in X$ and $(t_1^{-I}, D_1^{-I}) \in X$. These conditions are satisfied if (a) the matrices M_O^A, M_O^B are negative definite for all $(t_1^A, D_1^A, t_1^B, D_1^B, \theta, c)$ in $X \times X \times [0, 1] \times [\underline{c}, \overline{c}]$ and if (b) the period 1 rent W_1 , the variance of the taste shock σ_v^2 , and the threshold k_h are all sufficiently large.²⁹ Sufficient conditions for (a) to hold true are provided in Lemma A.2. Specifically, if (a) is satisfied, then there exists a (possibly not unique) vector of thresholds $(\widetilde{W}_1, \widetilde{\sigma}_v^2, \widetilde{k}_h)$ with finite positive $\widetilde{W}_1, \widetilde{\sigma}_v^2$, and \widetilde{k}_h such that the matrix is negative definite for all $(t_1^{-I}, D_1^{-I}) \in X$ if $W_1 > \widetilde{W}_1, \sigma_v^2 > \widetilde{\sigma}_v^2$ and $k_h > \widetilde{k}$. The detailed proof to this result is lengthy and relatively standard, thus it presented in the online appendix.

- 2. A symmetric NE exists. *Proof.* Lemma 7 in Dasgupta and Maskin (1986) implies that a symmetric game possesses a symmetric mixed strategy equilibrium if (i) the set of players' actions is non-empty and compact, and the objective function Π_1^I for I = A, B satisfies the following conditions: (ii) $\Pi_1^A + \Pi_1^B$ is upper semi-continuous in $(t_1^A, D_1^A, t_1^B, D_1^B)$, and (iii) Π_1^I is bounded and weakly lower semi-continuous in (t_1^I, D_1^I) . In our application the set of players' actions $X \times X$ is non-empty and compact because $X = \{(t_1, D_1) \in [0, 1] \times [\underline{D}_1, \overline{D}_1] \mid g_1(t_1, D_1) \ge 0\}$ is non-empty and compact. Conditions (ii) and (iii) are satisfied because Π_1^I is jointly continuous in $(t_1^A, D_1^A, t_1^B, D_1^B)$. Thus, the game satisfies all the properties of Lemma 7 in Dasgupta and Maskin (1986), which implies that the game possesses a symmetric mixed strategy equilibrium. Details are provided in the online appendix.
- 3. All NE are in pure strategies. *Proof.* If each candidate *I*'s objective function is strictly concave in (t_1^I, D_1^I) , then all best responses to mixed strategies, and therefore all electoral equilibria, are in pure strategies (as in (Banks and Duggan, 2005), proof to Theorem 2).
- 4. There exists at least one symmetric pure strategy Nash equilibrium. Proof. Straightforward from results 1., 2., and 3.

Part (ii) (*Equivalent problem*). Consider the equilibrium conditions of each candidate I in a symmetric pure strategies Nash equilibrium. In such type of equilibrium it must be true that $\tilde{v}_1^A = \tilde{v}_1^B = \tilde{v}_1 = 0.5$ and $w^I(W_1, t_1, D_1, t_1^{-I}, D_1^{-I}) = W_1$. Then, the FOCs in (37) and (38) for candidate $I \in \{A, B\}$ evaluated at the symmetric equilibrium platform $(t_1, D_1) = (t_1^{A*}, D_1^{A*}) = (t_1^{B*}, D_1^{B*})$ simplify as follows:

$$[t_1]: W_1g_1(0.5)\left\{\frac{\partial}{\partial t_1}\left[\bar{u}(t_1^{I*}, D_1^{I*}; \theta_1)\right] - \beta C^e \frac{\partial}{\partial t_1}\left[Pr\left(nc \mid (t_1^{I*}, D_1^{I*}), R\right)\right]\right\} = 0$$
(40)

and

$$[D_1]: W_1 g_1(0.5) \left\{ \frac{\partial}{\partial D_1} \left[\bar{u}(t_1^{I*}, D_1^{I*}; \theta_1) \right] - \beta C^e \frac{\partial}{\partial D_1} \left[Pr\left(nc \mid (t_1^{I*}, D_1^{I*}), R \right) \right] \right\} = 0$$
(41)

where $C^e = \frac{C}{4W_1g_1(0.5)}$. Notice that the FOCs above are the same as those of a partially benevolent representative politician solving:

$$\max_{(t_1,D_1)\in X} const \times \left\{ \underbrace{\theta_1 u_1^Y(t_1,D_1) + (1-\theta_1) u_1^O(t_1,D_1)}_{\tilde{u}(t_1,D_1;\theta_1)} - \beta C^e Pr\left(nc \mid (t_1,D_1),R\right) \right\}$$
(42)

with $const = W_1g_1(0.5) > 0$. Because (a) the maximization problem in (42) is characterized by a strictly concave objective function under the restriction stated in Proposition A.1 (details provided in the online appendix) and a convex feasible set, (b) the equilibrium conditions of the electoral game in (40) and (41) evaluated at the symmetric equilibrium platforms $(t_1^{A*}, D_1^{A*}) = (t_1^{B*}, D_1^{B*})$ are equal to the FOCs of the representative politician's problem in (42) evaluated at the optimum, and (c) the feasible set of the representative politician problem is identical to the policy space of each candidate in the electoral game *X*, then the solution to the representative politician's problem (t_1^{**}, D_1^{**}) satisfies $(t_1^{*}, D_1^{*}) = (t_1^{A*}, D_1^{A*}) = (t_1^{B*}, D_1^{B*})$. Lastly, because there is only one such policy, this also implies that there exists exactly one symmetric equilibrium.

Part (iii). If $h_1^Y(0) = h_1^O(0)$, which would be the case for instance if $H_1^Y(\cdot) = H_1^O(\cdot)$, then $\theta_1 = \vartheta_1$ and the problem in (42) is the same as that of a social planner that maximizes the expected utility of period 1 voters facing a cost C^e in the event in which a deficit rule is violated in the following period; i.e., the politician maximize the expected utility of period 1-voters corrected for a cost associated to the probability of violating the rule. \Box

Define $\tilde{\epsilon}_R(t_1, D_1) \equiv \tilde{\epsilon}(t_1, D_1, y_1(t_1) | R)$, where $\tilde{\epsilon}_R$ always exists given the assumptions, and is locally unique if $\Delta < 1$. We obtain the following result.

Lemma A.2. For finite σ_{ν}^2 , W_1 and strictly concave $u^T(t_1, D_1)$ the matrices M_O^A , M_O^B are negative definite for all $(t_1^A, D_1^A, t_1^B, D_1^B, \theta, c)$ in $X \times X \times [0, 1] \times [\underline{c}, \overline{c}]$ if either of the following conditions hold:

- 1. $Pr(nc | (t_1, D_1), R)$ is weakly convex;
- 2. $\tilde{\epsilon}_R(t_1, D_1)$ is weakly convex and σ_{ϵ} is large enough; i.e., $\sigma_{\epsilon} \geq \check{\sigma}_{\epsilon}$ for some threshold $\check{\sigma}_{\epsilon} > 0$.

²⁹ The condition on σ_v^2 corresponds to the restriction on $g'_1(v_1)/g_1(v_1)$ that ensures concavity in Lindbeck and Weibull (1987). The additional condition on W_1 is needed because of the interaction between the probability of winning the elections and the probability of entering a punishment phase in period 2 in each candidate's objective function, which is not an issue in traditional probabilistic voting models.

3. $\tilde{\epsilon}_R(t_1, D_1)$ is weakly convex and σ_{ϵ} is small enough; i.e., $\sigma_{\epsilon} \leq \hat{\sigma}_{\epsilon}$ for some threshold $\hat{\sigma}_{\epsilon} > 0$.

Proof. Because $u^T(t_1, D_1)$ is strictly concave for T = Y, O, $\bar{u}(t_1, D_1; \theta_1)$ is also strictly concave for any $\theta_1 \in [0, 1]$. In case 1. $Pr(nc | (t_1, D_1), R)$ is weakly convex and therefore $\bar{u}(t_1, D_1; \theta_1) - \beta C^e Pr(nc | (t_1, D_1), R)$ is strictly concave. In case 2. (3.) the limits of the cross derivatives of $Pr(nc | (t_1, D_1), R)$ for $\sigma_e \to +\infty$ ($\sigma_e \to 0$) are the cross derivatives of $\tilde{e}_R(t_1, D_1)$ times a constant, implying by continuity that for $\sigma_e \ge \check{\sigma}_e$ ($\sigma_e \le \hat{\sigma}_e$), the function $\bar{u}(t_1, D_1; \theta_1) - \beta C^e Pr(nc | (t_1, D_1), R)$ is strictly concave. Thus, in both cases M^A_O, M^B_O must be negative definite. The full derivation of the formulas of the cross derivatives of $Pr(nc | (t_1, D_1), R)$ with respect to t_1, D_1 are provided in the online appendix. \Box

Appendix B. Proofs nonlinear rule

In this section we maintain the assumption that the conditions for equivalence between the outcome of the electoral game and that of the modified social planned problem stated in Proposition A.1 are satisfied. Thus, all the proofs make use of the latter.

Proposition 1. The expected deficit is increasing in the political present bias $B_1 = (1 - \pi \vartheta_1)$.

Proof. First we must solve the problem of the elected politician in period 2. From the previous section we know that in period 2, the problem is equivalent to the one of social planner that maximizes voters' expected utility. The problem is:

$$\max_{t_2 \in [0,1]} \left[(1-t_2) w_2 \bar{t}_2 - v(\bar{t}_2) + u \left(g_2(t_2,\epsilon) \right) \right]$$
(43)

where

$$z_{2}(t_{2},\epsilon) = t_{2}w_{2}\bar{t}_{2} - (D_{1} - \epsilon)(1 + \bar{r})$$
(44)

Define the tax elasticity of labor supply as:

$$\eta_b(t_b) = \frac{\partial l_b^*}{\partial t_b} \frac{t_b}{l_b^*} = \begin{cases} -\frac{w_b t_b}{v''(l_b^*) l_b^*} & if \quad 0 < l_b^* < \bar{l}_b \\ 0 & otherwise \end{cases}$$
(45)

The FOC implies $[t_2]$: $w_2 \bar{t}_2 \{-1 + u'(g_2)\} = 0$ and the SOC is satisfied given the strict concavity of *u*. Notice that this equation implies:

$$g_2 = u'^{-1}(1) = \bar{g}_2 \tag{46}$$

which implies that g_2 is independent of D_1 (this is a consequence of linearity and of $l_2 = \bar{l}_2$). Thus, the problem of the representative politician in period 1 can be rewritten as follows:

$$\max_{\substack{(t_1,D_1)\in X}} \frac{(1-t_1)w_1l_1(t_1) - v\left(l_1(t_1)\right) + u(g_1(t_1,D_1)) - \beta C^e Pr\left(nc \mid (t_1,D_1),R\right)}{+\beta \pi \vartheta_1 \left\{w_2\bar{l}_2 - \bar{g}_2 - v(\bar{l}_2) + u\left(\bar{g}_2\right) - D_1(1+\bar{r})\right\}}$$
(47)

First, notice that because $g_1(t_1, D_1)$ is a concave function, the set *X* is a convex set. Moreover, the assumptions $u'(0) = +\infty$ and $D_0 \le (\overline{D}_1 - a)/(1 + \overline{r})$ imply that the constraint $g_1(t_1, D_1) \ge 0$ embedded in the definition of *X* is satisfied and never binding. Thus, we can ignore it in deriving the optimality conditions of each agent. Calculate the FOCs w.r.t. t_1 and D_1 :

$$\begin{bmatrix} t_1 \end{bmatrix} : -w_1 l_1(t_1) + u'(g_1) w_1 l_1(t_1) \begin{bmatrix} 1 + \eta_1(t_1) \end{bmatrix} - \beta C^e \frac{\partial Pr\left(nc \mid (t_1, D_1), R\right)}{\partial t_1} = 0$$
(48)

$$\begin{bmatrix} D_1 \end{bmatrix} : \ u'(g_1(t_1, D_1)) + \beta B_1(1 + \bar{r}) - \beta (1 + \bar{r}) - \beta C^e \frac{\partial Pr\left(nc \mid (t_1, D_1), R\right)}{\partial D_1} = 0$$
(49)

Second, Proposition A.1 (iii) states that if (a) M_O^A , M_O^B are negative definite and (b) W_1, σ_v^2 , k_h are sufficiently large, then the optimal policy of the representative politician is the same as the equilibrium policy of the electoral game. The assumptions on the value of W_1, σ_v^2, k_h implies that (b) is satisfied. Regarding condition (b), from Lemma A.2, a necessary condition for M_O^A , M_O^B to be negative definite is that $u_1^Y(t_1, D_1)$ and $u_1^O(t_1, D_1)$ are strictly concave. For that to hold true we need the Hessian matrix of u_1^Y to be negative definite. Let us denote with $u_{x,y}^I$ the second derivatives of u_1^Y . The conditions are:

$$u_{DD}^{I} = u_{U}''(g_{1}(t_{1}, D_{1})) < 0$$

$$u_{tt}^{I} = \frac{y_{1}^{2}u''(g_{1}(t_{1}, D_{1}))(1 + \eta_{1}(t_{1}))^{2} + y_{1}u'(g_{1}(t_{1}, D_{1}))\frac{d\eta_{1}(t_{1})}{dt_{1}} + \eta(t_{1})\frac{y_{1}}{t_{1}}\left[u'(g_{1}(t_{1}, D_{1}))(1 + \eta_{1}(t_{1})) - 1\right] < 0$$

$$u_{DD}^{I}u_{tt}^{I} - (u_{tD}^{I})^{2} = u''(g_{1}(t_{1}, D_{1}))y_{1}u'(g_{1}(t_{1}, D_{1}))\frac{d\eta_{1}(t_{1})}{dt_{1}} > 0$$
(50)

Note that $v'''(l_1) \ge 0$ for all $l_1 \in [0, \overline{l}]$ implies $\frac{d\eta_1(t_1)}{dt_1} < 0$ and $\frac{d\eta_1(t_1)}{dt_1} \frac{t_1}{\eta_1(t_1)} \ge 1$. This, together with the strict concavity of u, implies all the conditions in (50) are satisfied. Thus, all the conditions of Proposition A.1 are satisfied as long as either condition 1., 2., or 3. of Lemma A.2 is satisfied. Note that M_Q^I negative definite also implies that the objective function of the representative politician

is strictly concave. Thus, the optimal policy solves the FOCs and the sign of the comparative statics of interest can be obtained by differentiating the FOCs. Specifically, we calculate the cross derivatives of *V* using the notation $V_{xy} = \frac{\partial^2 V}{\partial x \partial y}$ of the representative politician's objective function *V*, noticing that $Pr(nc | (t_1, D_1), R)$ is a function of t_1, D_1, R , but it is invariant in B_1 . Differentiating (48) and (49) we obtain:

$$V_{tB} = 0 \tag{51}$$

$$V_{DB} = \beta(1+\bar{r}) > 0$$

$$V_{tD} = u''(g_1(t_1, D_1))w_1 l_1(t_1) \left[1 + \eta_1(t_1)\right] - \beta C^e \frac{\partial^2 Pr\left(nc \mid (t_1, D_1), R\right)}{\partial D_1 \partial t_1}$$
(53)

Recall that by assumption u'' and $\frac{\partial^2 Pr(nc|(t_1,D_1),R)}{\partial D_1 \partial t_1}$ possess finite values. Using the FOCs of the representative politician's problem, we find three possible cases. (i) The solution to the politician's optimization problem is a corner with respect to D_1 , which implies that D_1 is constant in B_1 , or (ii) it is interior with respect to D_1 and a corner for t_1 , which implies $\frac{dD_1^{**}}{dB_1} = -\frac{V_{DB}}{V_{DD}} > 0$, or (iii) it is interior with respect to both D_1 and t_1 , which implies $\frac{dD_1^{**}}{dB_1} = -\frac{V_{DB}V_{tt}}{V_{DD}V_{tt}-V_{tD}^2} = -\frac{V_{DB}V_{tt}}{V_{DD}V_{tt}-V_{tD}^2} > 0$. In all three cases $\frac{dD_1^{**}}{dB_1} \ge 0$; i.e., D_1 is weakly increasing in B_1 .

Proposition 2. In the absence of a fiscal rule the equilibrium level of deficit in period 1 is weakly larger than the optimal level.

Proof. First we must derive the condition for the optimal choice of the social planner. This planner can decide D_1 and t_1 optimally (no need of the deficit rule). The social planner problem is stated in formula (10). In period 2, the platform chosen is the same as the one of the politician, which corresponds to the one of a planner that maximizes the sum of voters utilities. Thus, the problem in period 1 can be rewritten as follows:

$$\max_{\substack{(t_1,D_1)\in X \\ (t_1,D_1)\in X}} \frac{(1-t_1)w_1l_1(t_1) - v(l_1) + u(g_1(t_1,D_1))}{\left\{w_2l_2 - \bar{g}_2 - v(l_2) + u\left(\bar{g}_2\right) - (1+\bar{r})E_1\left[D_1 - \epsilon\right]\right\}}$$
(54)

where voters possess perfect foresight of the values of all variables in period 2. Calculate the FOCs of the Social Planner (superscript *SP*):

$$\left[t_{1}^{SP}\right]: -w_{1}l_{1}(t_{1}) + u'(g_{1})w_{1}l_{1}(t_{1})\left[1 + \eta_{1}(t_{1})\right] = 0$$
(55)

$$\left[D_{1}^{SP}\right]: \quad u'(g_{1}(t_{1}, D_{1})) - \beta(1 + \bar{r}) = 0 \tag{56}$$

Recall that under the assumptions on *u* both the social planner and the representative politician face a strictly convex maximization problem over the same compact set *X*. Thus, it is sufficient to compare the FOCs in this section with the FOCs of the politician in (48) and (49). For $C^e = 0$ (i.e. no fiscal rule) and using the notation $V_D^{SP} = \frac{\partial V^{SP}}{\partial D_1}$, we obtain $V_t - V_t^{SP} = 0$, and $V_D - V_D^{SP} = \beta(1 - \pi\vartheta_1)(1 + \bar{r}) \ge 0$. Because V_D^{SP} and V_D possess finite values, it must be true that $D_1^{**} \ge D_1^*$.

Lemma 1. The solution to the social planner's problem (t_1^*, D_1^*) is interior.

Proof. Consider V_t^{SP} , V_D^{SP} in (55) and (56) and suppose the solution is not interior. First, the assumption $u'(0) = +\infty$ ensures that the constraint $g(t_1, D_1) \ge 0$ is never binding. Second, the boundary of X is defined by a threshold $\underline{D}_1(t_1) = -t_1w_1l_1(t_1) + D_0(1+\bar{r})$. If the solution is not interior, then there must be some $(t_1, D_1) \in X$ such that either (A) $V_D^{SP} < 0$ at $D_1 = \underline{D}_1(t_1)$, or (B) $V_D^{SP} > 0$ at $t_1 = 0$, or (D) $V_t^{SP} > 0$ at $t_1 = t_1$. Part (a). Recall that $\underline{D}_1(t_1)$ is the minimum feasible D_1 given t_1 , and that $g_1(t_1, \underline{D}_1(t_1)) = 0$. The condition $u'(0) = +\infty$ ensures that the constraint $g(t_1, D_1) \ge 0$ is never binding. Thus, $V_D^{SP} > 0$ at $D_1 = \underline{D}_1(t_1)$ for all $t \in [0, 1]$. Part (b). The assumption $u'(\overline{D}_1 - D_0(1+\bar{r})) \le \beta(1+\bar{r})$ ensures that $V_D^{SP} \le 0$ for all $t \in [0, 1]$. Part (c). At $t_1 = 0$ one gets $V_t^{SP} = -w_1l_1(0) \left[1 - u'(D_1 - D_0(1+\bar{r}))[1 + \eta_1(0)]\right]$. Recall that $\eta_1(t_1) = -\frac{w_1t_1}{v''(l_1(t_1))l_1(t_1)}$. Because v is strictly increasing and strictly convex we get $v''(l_1(0))l_1(0) > 0$, which implies $\eta_1(0) = 0$. Using this result into the formula for V_t^{SP} at $t_1 = 0$ we obtain $-w_1l_1(0) \left[1 - u'(D_1 - D_0(1+\bar{r}))\right]$. Thus, the assumption $u'(\bar{D}_1 - D_0(1+\bar{r})) \ge 1$ ensures that $V_t^{SP} \ge 0$ at $t_1 = 0$ for all $(0, D_1)$ in X. Part (d). Because v is strictly increasing and strictly convex we get $v''(l_1(1))l_1(0) > 0$, which implies $\eta_1(0) = 0$. Using this result into the formula for V_t^{SP} at $t_1 = 0$ we obtain $-w_1l_1(0) \left[1 - u'(D_1 - D_0(1+\bar{r}))\right]$. Thus, the assumption $u'(\bar{D}_1 - D_0(1+\bar{r})) \ge 1$ ensures that $V_t^{SP} \ge 0$ at $t_1 = 0$ for all $(0, D_1)$ in X. Part (d). Because v is strictly increasing and strictly convex we get $v''(l_1(1))l_1(1) = 0$, which implies $\eta_1(1) = -\infty$. Thus, $V_t^{SP} < 0$ at $t_1 = 1$. Parts (a), (b), (c), and (d) together imply that an element $(t_1, D_1) \in X$ that satisfies either conditions (A),

Proposition 3. A fiscal rule R that implements the optimal policy (t^*_1, D^*_1) and that satisfies conditions (TCO) and (LCE) always exists.

Proof. Consider the rule $R_{\zeta}(s_1, y_1) = \zeta \frac{F(s_1 y_1)}{y_1} - \zeta \frac{F(0)}{y_1} - s_1$ for some constant ζ . We show that for any finite $C^e > 0$ and $B_1 \in (0, 1)$ this rule (i) satisfies (*TCO*), (ii) implements the optimal policy for some value of $\zeta > 0$, and (iii) satisfies (*LCE*). (i) First, tightness writes $R_{\zeta}(0, y_1) = \zeta \frac{F(0)}{y_1} - \zeta \frac{F(0)}{y_1} = 0$, which is constant in y_1 . Thus, rule R_{ζ} satisfies condition (*TCO*). (ii) Suppose R_{ζ} does not implement the optimal policy given some bias level B'_1 . A violation of the rule occurs iff $\frac{D_1 - D_0}{y_1} - s_1 > \zeta \frac{F(s_1 y_1)}{y_1} - \zeta \frac{F(0)}{y_1} - s_1$, which rewrites:

$$\frac{D_1 - D_0}{\zeta} + F(0) > F(\epsilon) \tag{57}$$

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Because F is strictly increasing over [-a, a], it is invertible. Thus, we can rewrite condition (57) as follows:

$$F^{-1}\left(\frac{D_1 - D_0}{\zeta} + F(0)\right) > \epsilon \tag{58}$$

Recall that the probability of non-compliance given policy (t_1, D_1) and rule R writes:

$$Pr(nc | (t_1, D_1), R) = Pr(\epsilon < F^{-1}(\frac{D_1 - D_0}{\zeta} + F(0)))$$

= $F(F^{-1}(\frac{D_1 - D_0}{\zeta} - F(0))) = \frac{D_1 - D_0}{\zeta} + F(0)$ (59)

Thus, the expected cost of punishment becomes $\frac{C^e}{\zeta} (D_1 - D_0) - C^e F(0)$. This rule trivially satisfies the condition of Lemma A.2 (1), which ensures that the solution to the electoral game is the same as that to the problem of the representative politician and that the objective function is strictly concave. Thus, we can use the FOCs of the politician (see proof to Proposition 1) which write:

$$[D_1] := u'(g_1) - \beta \pi \vartheta_1(1+\bar{r}) - \beta C^e \frac{\partial Pr(nc \mid (t_1, D_1), R)}{\partial D_1} = 0$$
(60)

$$[t_1] := -y_1 \left\{ 1 - u'(g_1)[1 + \eta_1(t_1)] \right\} - \beta C^e \frac{\partial Pr\left(nc \mid (t_1, D_1), R\right)}{\partial t_1} = 0$$
(61)

Secondly, the objective function of the social planner is strictly concave given the assumptions on u and v. Thus, sufficient conditions for the solution to the politician's problem to be socially optimal are:

$$V_D - V_D^{SP} = \beta \left((1 - \pi \vartheta_1)(1 + \bar{r}) - C^e \frac{\partial Pr(nc \mid (t_1, D_1), R)}{\partial D_1} \right) = 0$$
(62)

$$V_t - V_t^{SP} = -\beta C^e \frac{\partial Pr\left(nc \mid (t_1, D_1), R\right)}{\partial t_1} = 0$$
(63)

For the rule R_{ζ} we have $C^{e} \frac{\partial Pr(nc|(t_{1},D_{1}),R_{\zeta})}{\partial D_{1}} = \frac{C^{e}}{\zeta}$ and $C^{e} \frac{\partial Pr(nc|(t_{1},D_{1}),R_{\zeta})}{\partial t_{1}} = 0$. Thus, the following value for ζ :

$$\zeta^* = \frac{C^e}{\left(1 - \pi\vartheta_1\right)\left(1 + \bar{r}\right)} \tag{64}$$

solves both the equation in (62) and that in (63), implying that the principal and the politician's FOCs are made equal to each other. Lastly, both the objective function of the principal and the one of the politician are strictly concave in (t_1, D_1) and the choice set X is the same. Thus, the result above implies $(t_1^{**}, D_1^{**}) = (t_1^{*}, D_1^{*})$. That is, setting $\zeta = \zeta^{*}$ as in (64), the rule $R_{\zeta^{*}}$ implements the optimal policy at bias level $B = B'_1$. This leads to a contradiction to the initial claim that the rule does not implement (t_1^{*}, D_1^{*}) .

(iii) Suppose the rule R_{ζ} does not satisfy *(LCE)*. Then, there exists no neighborhood $N_d(B'_1)$ such that the allocation induced by policy (t_1^{**}, D_1^{**}) is constrained-Pareto efficient for all $B_1 \in N_d(B'_1)$. A policy $(t_1, D_1) \in X$ induces a constrained-Pareto efficient allocation if and only if there exist scalars \bar{u}_1^Y, \bar{u}_2^Y such that

The Lagrangian for this problem writes:

$$\mathcal{L} = u_1^O(t_1, D_1) + \lambda_1 \left[u_1^Y(t_1, D_1) \ge \bar{u}_1^Y \right] + \lambda_2 \left[u_1^Y(t_1, D_1) \ge \bar{u}_1^Y \right]$$
(66)

Because the optimization problem is strictly convex, for interior solutions and given \bar{u}_1^Y, \bar{u}_2^Y the unique solution to this maximization problem – denoted by (t_1^{CP}, D_1^{CP}) – satisfies the FOCs:

$$[t_1] := (1+\lambda_1) w_1 l_1(t_1^{CP}) \left[u' \left(g_1(t_1^{CP}, D_1^{CP}) \right) \left(1+\eta_1(t_1^{CP}) \right) - 1 \right] = 0$$
(67)

$$\begin{bmatrix} D_1 \end{bmatrix} := (1+\lambda_1) u' \left(g_1(t_1^{CP}, D_1^{CP}) \right) - (\lambda_1 \beta \pi + 1\lambda_2) (1+\bar{r}) = 0$$
(68)

$$\begin{bmatrix} \lambda_1 \end{bmatrix} := u_1^Y \left(t_1^{CP}, D_1^{CP} \right) - \bar{u}_1^Y \ge 0 \begin{bmatrix} \lambda_2 \end{bmatrix} := u_2^Y \left(t_1^{CP}, D_1^{CP} \right) - \bar{u}_2^Y \ge 0$$
 (69)

plus the standard complementary slackness conditions. Consider a neighborhood $N_d(B'_1)$. The equilibrium allocation induced by a rule R given bias $B_1 \in N_d(B'_1)$ – denoted by (t_1^{**}, D_1^{**}) – is constrained-Pareto efficient if and only if there exist scalars $\overline{u}_1^Y, \overline{u}_2^Y$ such that $(t_1^{**}, D_1^{**}) = (t_1^{CP}, D_1^{CP})$. First, note that for $\overline{u}_1^Y \to -\infty$ and $\overline{u}_2^Y \to -\infty$ the two conditions $[\lambda_1]$ and $[\lambda_2]$ are not binding and the solution features $D_1^{CP} = \overline{D}_1$. Similarly, if $\overline{u}_1^Y \to -\infty$ and \overline{u}_2^Y is set equal to its maximum feasible value; i.e., $\overline{u}_2^Y = \max_{(t_1, D_1) \in X} u_2^Y(t_1, D_1)$, then the solution features $D_1^{CP} = \underline{D}_1$. Because the solution (t_1^{CP}, D_1^{CP}) is continuous in $(\overline{u}_1^Y, \overline{u}_2^Y)$, there exists $(\overline{u}_1^{Y'}, \overline{u}_1^{Y'})$ such that each possible value of $D'_1 \in [\underline{D}_1, \overline{D}_1]$ satisfies $(t_1^{CP}, D_1^{CP}) = (t'_1, D'_1)$ for some $t'_1 \in [0, 1]$. Thus, for any given $D'_1 \in [\underline{D}_1, \overline{D}_1]$, the allocation induced by policy (t'_1, D'_1) is constrained-Pareto efficient if the FOC w.r.t. t_1 are satisfied at (t'_1, D'_1) . In particular, for each B_1 we choose \bar{u}_1^Y, \bar{u}_2^Y such that $D_1^{CP} = D_1^{**}$ where D_1^{**} is the equilibrium level of D_1 given B_1 and rule R. Note that the F.O.C. w.r.t. t_1 of the constrained-Pareto maximization problem is just a strictly positive value $1 + \lambda_1$ times a function of (t_1, D_1) . Thus, the solution to the equilibrium condition in (67) is unchanged if we divide both sides by $1 + \lambda_1$. Evaluated at the debt level $D_1^{CP} = D_1^{**}$ this leads to the condition:

$$w_1 l_1(t_1^{CP}) \left[u' \left(g_1(t_1^{CP}, D_1^{**}) \right) \left(1 + \eta_1(t_1^{CP}) \right) - 1 \right] = 0$$
(70)

Compare this with the F.O.C. w.r.t. t_1 of the representative politician's maximization problem:

$$w_{1}l_{1}(t_{1}^{**})\left[u'\left(g_{1}(t_{1}^{**}, D_{1}^{**})\right)\left(1 + \eta_{1}(t_{1}^{**})\right) - 1\right] - C^{e}f\left(\tilde{\epsilon}\left(t_{1}^{**}, D_{1}^{**}, y_{1}\left(t_{1}^{**}\right)\right)\right) \frac{\partial\tilde{\epsilon}(t_{1}^{**}, D_{1}^{**}, y_{1}|R)}{\partial y_{1}}\bigg|_{y_{1}=y_{1}\left(t_{1}^{**}\right)} \frac{dy_{1}(t_{1})}{dt_{1}}\bigg|_{t_{1}=t_{1}^{**}} = 0$$

$$(71)$$

Recall that $\frac{dy_1(t_1)}{dt_1} \neq 0$ given the assumptions on agent's preferences. The last two conditions are identical – delivering the same solution $t_1^{CP} = t_1^{**} - \text{ if } \frac{\partial \tilde{c}(t_1^{**}, D_1^{**}, y_1 | R)}{\partial y_1} = 0$. Given the definition of *(LCE)* and the fact that the rule R_{ζ} implements the optimal policy by part (ii) of this proof, *(LCE)* is violated only if there exists a neighborhood $N_d(B'_1)$ such that $\frac{\partial \tilde{e}(t_1^{**}, D_1^{**}, y_1 | R_{\zeta})}{\partial y_1}\Big|_{y_1 = y_1(t_1^{**})} \neq 0$ for

some $B_1 \in N_d(B_1')$. But the rule $R_{\zeta}(s_1, y_1) = \zeta \frac{F(s_1y_1)}{y_1} - \zeta \frac{F(0)}{y_1} - s_1$ implies $\frac{\partial \tilde{e}(t_1, D_1, y_1 | R_{\zeta})}{\partial y_1} = 0$ for all $(t_1, D_1) \in X$. Thus, the rule R_{ζ} satisfies *(LCE)*. This leads to a contradiction.

Proposition 4. If a deficit rule R satisfies (TCO) and (LCE) and implements the optimal policy (t_1^*, D_1^*) at $B_1 = B_1'$, then (i) the tightness of the rule $K(y_1^* | R)$ is zero; i.e., the rule prescribes zero structural deficit, and (ii) the flexibility of the rule $\Delta(t_1^*, D_1^*, y_1^* | R)$ is lower than 1, i.e. the rule does not fully account for tax shocks.

Proof. Part (i). Let $D_1^{**}(B_1; R)$ denote the equilibrium level of D_1 given bias B_1 and rule R. Because R satisfies (*LCE*), there exists $N_d(B'_1)$ such that the equilibrium allocation induced by the rule is constrained-Pareto efficient for all $B_1 \in N_d(B'_1)$. Consider $\frac{N_d(B_1)}{\partial D_1} \text{ such that the equilibrium anocation induced by the rule is constrained-Pareto efficient for all <math>B_1 \in N_d(B_1')$. Consider 0 < h < d and let $CI_h(B_1') := \left\{ B_1 \in N_d(B_1') \mid |B_1 - B_1'| \le h \right\}$ be a closed subset of $N_d(B_1')$. First, if the rule R is optimal at $B_1 = B_1'$, this implies $D_1^{**}(B_1'; R) = D_1^*$ at $B_1 = B_1'$, which by Lemma 1 implies that (t_1^{**}, D_1^{**}) is an interior solution. Thus, from step (iii) in the proof of Proposition 1, we get $\frac{dD_1^{**}(B_1; R)}{dB_1} \Big|_{B_1 = B_1'} > 0$ and in turn $D_1^{**}(B_1, R) \neq D_1^*$ for any $B_1 \in CI_h(B_1')$ such that $B_1 \neq B_1'$ and h > 0 small enough. Second, given $\frac{dPr(nc|(t_1, D_1), R)}{\partial D_1} = f(\tilde{e}_R(t_1, D_1)) \frac{d\tilde{e}_R(t_1, D_1)}{\partial D_1} \Big|_{D_1 = D_1^*} \neq 0$ to ensure that condition (62) is satisfied. Third, the optimality of the rule w.r.t. t_1 implies $\frac{d\tilde{e}_R(t_1, D_1^*)}{\partial D_1} \Big|_{t_1 = t_1^*} = 0$

 $\frac{\partial D_1}{\partial D_1} = D_1^*$ at $B_1 = B_1'$. These three results imply in turn that $\frac{d\tilde{e}_R(t_1^{**}, D_1^{**})}{dB_1} = \frac{\partial \tilde{e}_R(t_1^{**}, D_1)}{\partial D_1} \Big|_{D_1 = D_1^{**}} \times \frac{dD_1^{**}(B_1; R)}{dB_1} \Big|_{B_1 = B_1'} \neq 0$, called result (a). Lastly,

because the socially optimal policy is an interior solution by Lemma 1, the condition (LCE) is satisfied at the optimal policy only if the marginal expected cost of punishment w.r.t. t_1 is made equal to zero in the FOC w.r.t. t_1 of the representative politician's problem. This results holds true for all $B_1 \in CI_h(B'_1)$ if and only if:

$$\frac{\partial \tilde{e}(r_{1}^{*}, D_{1}^{**}, y_{1} \mid R)}{\partial y_{1}} \bigg|_{y_{1} = y_{1}^{*}} = \frac{R_{1} \left(\frac{\tilde{e}_{R}(r_{1}^{*}, D_{1}^{**})}{y_{1}^{*}}, y_{1}^{*}\right) \frac{\tilde{e}_{R}(r_{1}^{*}, D_{1}^{**})}{y_{1}^{*}} - R_{2} \left(\frac{\tilde{e}_{R}(r_{1}^{*}, D_{1}^{**})}{y_{1}^{*}}, y_{1}^{*}\right) y_{1}^{*} - R \left(\frac{\tilde{e}_{R}(r_{1}^{*}, D_{1}^{**})}{y_{1}^{*}}, y_{1}^{*}\right) = 0$$

$$(72)$$

for all $B_1 \in CI_h(B_1')$. The result (a) implies $\tilde{e}_R(t_1^{**}, D_1^{**}(B_1; R)) \neq \tilde{e}_R(t_1^*, D_1^*)$ for any $B_1 \in CI_h(B_1')$ such that $B_1 \neq B_1'$. Thus, the condition in (72) is satisfied for all $B_1 \in CI_h(B'_1)$ only if $n(\varepsilon, y_1) \equiv R_1\left(\frac{\varepsilon}{y_1}, y_1\right)\frac{\varepsilon}{y_1} - R_2\left(\frac{\varepsilon}{y'_1}, y_1\right)y_1 - R\left(\frac{\varepsilon}{y_1}, y_1\right) = 0$ at $y_1 = y_1^*$ for all $\varepsilon \in [\tilde{\varepsilon}'_R, \tilde{\varepsilon}''_R]$, where $\tilde{\varepsilon}'_R \equiv \min_{B_1 \in CI_h(B'_1)} \tilde{\varepsilon}_R(t_1^{**}, D_1^{**}(B_1; R))$ and $\tilde{\varepsilon}''_R \equiv \max_{B_1 \in CI_h(B'_1)} \tilde{\varepsilon}_R(t_1^{**}, D_1^{**}(B_1; R))$.

This means that *n* is constant and equal to zero for all the values of ϵ within the non-degenerate interval $[\tilde{\epsilon}'_R, \tilde{\epsilon}''_R]$ at $y_1 = y_1^*$. Because by assumption the function *R* is real analytic and has finite derivatives, then $n(\epsilon, y_1^*)$ is real analytic over its domain, and $\epsilon = \tilde{\epsilon}_R \left(t_1^{**}, D_1^{**} \left(B_1; R \right) \right)$ is an accumulation point of $\left[\tilde{\epsilon}'_R, \tilde{\epsilon}''_R \right]$. Then by the identity theorem for holomorphic functions we obtain $n\left(\epsilon, y_{1}^{*}\right) = R_{1}\left(\frac{\epsilon}{y_{1}^{*}}, y_{1}^{*}\right)\frac{\epsilon}{y_{1}^{*}} - R_{2}\left(\frac{\epsilon}{y_{1}^{*}}, y_{1}^{*}\right)y_{1}^{*} - R\left(\frac{\epsilon}{y_{1}^{*}}, y_{1}^{*}\right) = 0 \text{ for all } \epsilon \in [-a, a], \text{ called result (b). Third, consider the definition of tightness: } K(y_{1}^{*} \mid R) = R\left(0, y_{1}^{*}\right). \text{ The condition (TCO) implies } R_{2}\left(0, y_{1}^{*}\right) = 0. \text{ Thus, the result (b) implies } R_{1}\left(0, y_{1}^{*}\right) \times 0 - 0 \times y_{1}^{*} - R\left(0, y_{1}^{*}\right) = 0. \text{ Thus, the result (b) implies } R_{1}\left(0, y_{1}^{*}\right) \times 0 - 0 \times y_{1}^{*} - R\left(0, y_{1}^{*}\right) = 0. \text{ Thus, the result (b) implies } R_{1}\left(0, y_{1}^{*}\right) \times 0 - 0 \times y_{1}^{*} - R\left(0, y_{1}^{*}\right) = 0. \text{ Thus, the result (b) implies } R_{1}\left(0, y_{1}^{*}\right) \times 0 - 0 \times y_{1}^{*} - R\left(0, y_{1}^{*}\right) = 0. \text{ Thus, the result (b) implies } R_{1}\left(0, y_{1}^{*}\right) \times 0 - 0 \times y_{1}^{*} - R\left(0, y_{1}^{*}\right) = 0. \text{ Thus, the result (b) implies } R_{1}\left(0, y_{1}^{*}\right) \times 0 - 0 \times y_{1}^{*} - R\left(0, y_{1}^{*}\right) = 0. \text{ Thus, the result (b) implies } R_{1}\left(0, y_{1}^{*}\right) \times 0 - 0 \times y_{1}^{*} - R\left(0, y_{1}^{*}\right) = 0. \text{ Thus, the result (b) implies } R_{1}\left(0, y_{1}^{*}\right) \times 0 - 0 \times y_{1}^{*} - R\left(0, y_{1}^{*}\right) = 0. \text{ Thus, the result (b) implies } R_{1}\left(0, y_{1}^{*}\right) \times 0 - 0 \times y_{1}^{*} - R\left(0, y_{1}^{*}\right) = 0. \text{ Thus, the result (b) implies } R_{1}\left(0, y_{1}^{*}\right) \times 0 - 0 \times y_{1}^{*} - R\left(0, y_{1}^{*}\right) = 0. \text{ Thus, the result (b) implies } R_{1}\left(0, y_{1}^{*}\right) \times 0 - 0 \times y_{1}^{*} - R\left(0, y_{1}^{*}\right) = 0. \text{ Thus, the result (b) implies } R_{1}\left(0, y_{1}^{*}\right) \times 0 - 0 \times y_{1}^{*} - R\left(0, y_{1}^{*}\right) = 0. \text{ Thus, the result (b) implies } R_{1}\left(0, y_{1}^{*}\right) \times 0 - 0 \times y_{1}^{*} - R\left(0, y_{1}^{*}\right) = 0. \text{ Thus, the result (b) implies } R_{1}\left(0, y_{1}^{*}\right) \times 0 - 0 \times y_{1}^{*} - R\left(0, y_{1}^{*}\right) = 0. \text{ Thus, the result (b) implies } R_{1}\left(0, y_{1}^{*}\right) \times 0 + 0 \times 0 \times 0 + 0 \times 0 = 0$ 0, which implies in turn $K(y_1^* | R) = R(0, y_1^*) = 0$.

Part (ii). First, notice that using the notation $\Delta^* = \Delta(t^*, D^*_1, y^*_1 | R)$, the optimality condition for D_1 in (62) corresponds to the following necessary condition for implementation of the social optimum:

$$B_1(1+\bar{r}) - C^e \frac{f\left(\tilde{e}_R(t_1^*, D_1^*)\right)}{1 - \Delta^*} = 0$$
(73)

which is never satisfied for any $\Delta^* > 1$. Thus, any rule that implements the social optimum satisfies $-\frac{\partial R(s_1, y_1^*)}{\partial s_1} \le 1$ at $\tilde{s}_1^* = \tilde{\epsilon}_R(t_1^*, D_1^*)/y_1^*$. Second, notice that $-\frac{\partial R(s_1, y_1^*)}{\partial s_1}\Big|_{s_1=\bar{s}_1^*} = \Delta(t_1^*, D_1^*, y_1^* \mid R) \rightarrow 1^-$ implies either (1) $\nexists \epsilon \in [-a, a]$ that satisfies (14), which implies $\frac{\partial Pr\left(nc|(t_1^*,D_1^*),R\right)}{\partial D_1} = 0, \text{ or (2) } \lim_{\Delta \to 1^-} \frac{\partial Pr\left(nc|(t_1^*,D_1^*),R\right)}{\partial D_1} = +\infty \text{ and therefore condition (73) is not satisfied. Both cases imply that the rule cannot implement the optimal policy. Thus, <math display="block">-\frac{\partial R(s_1,y_1^*)}{\partial s_1}\Big|_{s_1=\bar{s}_1^*} \neq 1 \text{ must be true. Lastly, } -\frac{\partial R(s_1,y_1^*)}{\partial s_1}\Big|_{s_1=\bar{s}_1^*} \leq 1 \text{ and } -\frac{\partial R(s_1,y_1^*)}{\partial s_1}\Big|_{s_1=\bar{s}_1^*} \neq 1 \text{ imply } \Delta\left(t_1^*, D_1^*, y_1^* \mid R\right) = -\frac{\partial R(s_1,y_1^*)}{\partial s_1}\Big|_{s_1=\bar{s}_1^*} < 1. \square$

Proposition 5. There exists finite $\zeta > 0$ such that if the variance of the tax shock is sufficiently large, $\sigma_{\epsilon}^2 \ge \zeta^2$, then the flexibility of the optimal rule $\Delta\left(t_1^*, D_1^*, y_1 \mid R_{B_1}^*\right)$ is weakly increasing in the political present bias B_1 .

Proof. Suppose *R* implements the optimal policy in a neighborhood of $B_1 = B'_1$. There exists at least a function *r* such that $R \in \rho_r$. For any function *r* such that $R \in \rho_r$ and $\rho_r \in \mathcal{R}_r(B'_1)$ we construct the analytic function $A' : [-a, a] \times Z \to \mathbb{R}$ with parameter $\zeta \in Z$, such that it satisfies:

$$A^{r}(\varepsilon;\zeta) = r(\varepsilon/y_{1}^{*}, y_{1}^{*};\zeta)y_{1}^{*} + \varepsilon$$
(74)

for all $(\epsilon, \zeta) \in [-a, a] \times Z$. Note that $A(\epsilon; \zeta)$ equals $R(\epsilon/y_1^*, y_1^*) y_1 + \epsilon$ for all $\epsilon \in [-a, a]$ at $\zeta = \zeta^*(B'_1)$. This implies that – for all the possible families ρ_r that satisfy the conditions required by Lemma 2 and such that $R(s_1, y_1) \in \rho_r$ – the function r evaluated at the optimal policy (t^*, D_1^*) can be written in the form:

$$r\left(s_{1}, y_{1}^{*}; \zeta\right) = \frac{A^{r}(s_{1}y_{1}^{*}; \zeta)}{y_{1}^{*}} - s_{1}$$
(75)

where $(s_1, \zeta) \in [-a/y_1^*, a/y_1^*] \times Z \subseteq S \times Z$. Proposition 4 (ii) implies $r_1(s_1, y_1^*; \zeta^*) > -1$ at $s_1 y_1^* = \tilde{e}_R(t_1^*, D_1^*)$, and therefore $A_1^r(s_1 y_1^*; \zeta^*) = [r_1(s_1, y_1^*; \zeta^*) + 1] > 0$, i.e. the function A is locally strictly increasing in $s_1 y_1$ at $s_1 y_1^* = \tilde{e}_R(t_1^*, D_1^*)$. A punishment occurs if:

$$\frac{deficit_1}{output_1} = \frac{D_1 - D_0 - \epsilon}{y_1} > \frac{A^r(s_1y_1;\zeta)}{y_1} - s_1$$
(76)

Using the newly defined function A^r , the previously defined threshold $\tilde{e}_r(t_1^*, D_1^*; \zeta)$ satisfies:

$$D_1^* - D_0 = A^r \left(\tilde{\epsilon}_r(t_1^*, D_1^*; \zeta); \zeta \right)$$
(77)

Note that, because any optimal rule must be such that $\Delta(t_1^*, D_1^*, y_1^* | R) < 1$, this is sufficient for the threshold $\tilde{\epsilon}_r(t_1^*, D_1^*; \zeta)$ to be locally unique. Thus, we derive

$$\frac{\partial \tilde{\epsilon}_r(t_1^*, D_1^*; \zeta)}{\partial \zeta} = -\frac{A_2^r\left(\tilde{\epsilon}_r(t_1^*, D_1^*; \zeta); \zeta\right)}{A_1^r\left(\tilde{\epsilon}_r(t_1^*, D_1^*; \zeta); \zeta\right)}$$

Therefore the probability of a punishment given t_1 , D_1 , ζ is:

$$Pr\left(nc \mid (t_1, D_1), r(\cdot, \cdot; \zeta)\right) = F\left(\tilde{\varepsilon}_r(t_1, D_1; \zeta)\right).$$
(78)

Using the previously defined function ζ^* , the optimality condition in (73) becomes:

$$B_{1}(1+\bar{r}) - C^{e} \frac{f\left(\tilde{e}_{r}\left(t_{1}^{*}, D_{1}^{*}; \zeta^{*}(B_{1})\right)\right)}{A_{1}^{r}\left(\tilde{e}_{r}\left(t_{1}^{*}, D_{1}^{*}; \zeta^{*}(B_{1})\right); \zeta^{*}\left(B_{1}\right)\right)} = 0$$
(79)

Recall that *R* implements the optimal policy in a neighborhood of $B_1 = B'_1$. Thus, the function $\zeta^*(B_1)$ must be such that the optimality condition in (79) holds true for all values of B_1 in a neighborhood of $B_1 = B'_1$. This requires the LHS of Eq. (79) to be locally constant in B_1 at $B_1 = B'_1$. Thus, we differentiate the LHS of Eq. (79) with respect to the bias B_1 , we set the result equal to zero, and we solve for $\frac{\partial \zeta^*(B_1)}{\partial B_1}$ to get:

$$\frac{\partial \zeta^{*} \left(B_{1}\right)}{\partial B_{1}} = -\frac{A_{1}^{r} \left(\tilde{\epsilon}_{r}(t_{1}^{*}, D_{1}^{*}; \zeta^{*}); \zeta^{*}\right)}{A_{2}^{r} \left(\tilde{\epsilon}_{r}(t_{1}^{*}, D_{1}^{*}; \zeta^{*}); \zeta^{*}\right) B_{1}} \middle/ \left[\frac{f' \left(\tilde{\epsilon}_{r}(t_{1}^{*}, D_{1}^{*}; \zeta^{*})\right)}{f \left(\tilde{\epsilon}_{r}(t_{1}^{*}, D_{1}^{*}; \zeta^{*})\right)} + \frac{A_{12}^{r*} A_{1}^{r*}}{A_{2}^{r*}} - A_{11}^{r*}\right]$$
(80)

where for ease of notation we use $A_{ij}^{r*} = A_{ij}^r \left(\tilde{e}_{\zeta}(t_1^*, D_1^*; \zeta^*); \zeta^* \right)$ and implementation over a neighborhood $N_d \left(B_1' \right)$ implies $A_2^{r*} \neq 0$. Firstly, recall that optimal flexibility writes $\Delta^* = -r_1 \left(\tilde{e}_r(t_1^*, D_1^*; \zeta^*) / y_1, y_1; \zeta^* \right) = 1 - A_1^r \left(\tilde{e}_r(t_1^*, D_1^*; \zeta^*); \zeta^* \right)$. Thus, using the formula for $\frac{\partial \tilde{e}_r(t_1^*, D_1^*; \zeta)}{\partial \zeta}$ we get

$$\frac{\partial \Delta^*}{\partial B_1} = -\frac{A_2^r \left(\tilde{\epsilon}_r(t_1^*, D_1^*; \zeta^*); \zeta^*\right)}{A_1^r \left(\tilde{\epsilon}_r(t_1^*, D_1^*; \zeta^*); \zeta^*\right)} \left[\frac{A_{12}^{r*} A_1^{r*}}{A_2^{r*}} - A_{11}^{r*}\right] \frac{\partial \zeta^* \left(B_1\right)}{\partial B_1} \tag{81}$$

Secondly, using the formula for $\frac{\partial \zeta^*(B_1)}{\partial B_1}$, and the assumption that ϵ possesses a truncated normal distribution, which implies $f'(\epsilon)/f(\epsilon) = -\epsilon/\sigma_{\epsilon}^2$, we get:

$$\frac{\partial \Delta^*}{\partial B_1}\Big|_{B_1=B_1'} = \frac{1}{B_1'} \left(1 - \frac{\tilde{\epsilon}_r(t_1^*, D_1^*; \zeta^*)}{\sigma_\epsilon^2} \frac{A_2^{r*}}{A_{12}^{r*} A_1^{r*} - A_{11}^{r*} A_2^{r*}} \right)^{-1}$$
(82)

Lastly, recall that $A^r(\cdot; \cdot)$ satisfies $A_1^{r*} > 0$ and $+\infty > A_2^{r*} > 0$ (see above), and possesses finite first and second derivatives. Note that from Definition 4, monotonicity is defined over families $\rho_r \in \mathcal{R}_r$ such that $r(\cdot, \cdot; \zeta^*(B_1))$ implements the optimal policy for all the values of B_1 in a neighborhood of $B_1 = B'_1$. It is easy to show that if $A_{12}^{r*}A_1^{r*} - A_{11}^*A_2^{r*} = 0$ at $B_1 = B'_1$, then the rule $r(\cdot, \cdot; \zeta^*)$ cannot implement the optimal policy for all values of B_1 in a neighborhood of $B_1 = B'_1$, because in that case $\frac{\partial^2 Pr(nc|r)}{\partial D_1 \partial \zeta} \Big|_{\zeta = \zeta^*} = 0$, which implies in turn that the optimality condition $B_1(1 + \bar{r}) - C^e \left. \frac{\partial Pr(nc|r)}{\partial D_1} \right|_{\zeta = \zeta^*} = 0$ is not satisfied for any $\zeta \in Z$ at any value of B_1 in a neighborhood of $B_1 = B'_1$, other than possibly at the exact point $B_1 = B'_1$. Thus, it must be true that $A_{12}^{r*}A_1^{r*} - A_{11}^{r*}A_2^{r*} \neq 0$. Using the formula for $\frac{\partial A^*}{\partial B_1}$, $A_{12}^{r*}A_1^{r*} - A_{11}^{r*}A_2^{r*} \neq 0$ implies that:

$$\lim_{\sigma_{\epsilon}^2 \to +\infty} \left. \frac{\partial \Delta^*}{\partial B_1} \right|_{B_1 = B_1'} = \frac{1}{B_1'} > 0$$
(83)

The above states that if $\sigma_{\epsilon}^2 \to +\infty$ (equivalent to ϵ being uniformly distributed over [-a, a]), then $\frac{\partial A^*}{\partial B_1}\Big|_{B_1=B_1'}$ is strictly positive. Because $\frac{\partial A^*}{\partial B_1}$ is continuous in σ^2 either $\frac{\partial A^*}{\partial B_1} > 0$ for all values of σ^2 at which the family a, can implement the optimal policy for

Because $\frac{\partial A^*}{\partial B_1}$ is continuous in σ_{ϵ}^2 either $\frac{\partial A^*}{\partial B_1} \ge 0$ for all values of σ_{ϵ}^2 at which the family ρ_r can implement the optimal policy for some $\zeta \in Z$ – in such case set $\zeta = 0$ –, or by the intermediate value theorem there exists $+\infty > \zeta_r^2 > 0$ such that if $\sigma_{\epsilon}^2 \ge \zeta_r^2$ then $\frac{\partial A^*}{\partial B_1}\Big|_{B_1=B_1'} \ge 0$. Lastly, because this is true for all possible families $\rho_r \in \mathcal{R}_r$, there exists finite $\zeta^2 < +\infty$ such that if $\sigma_{\epsilon}^2 \ge \zeta^2$ then $\frac{\partial A^*}{\partial B_1}\Big|_{B_1=B_1'} \ge 0$.

$$\frac{\partial \Delta}{\partial B_1}\Big|_{B_1=B_1'} \ge 0. \quad \Box$$

Appendix C. Proofs linear rule

Proposition 6. The optimal policy is implementable via a linear rule (with appropriately chosen parameters κ , δ) if the tax shock has enough variance: $\sigma_{\epsilon}^2 \geq \bar{\sigma}_{\epsilon}^2$ for some $\bar{\sigma}_{\epsilon}^2 \in (0, \infty)$.

Proof. From Proposition A.1, we maintain the assumption that $\sigma_v > \tilde{\sigma}_v$, $k_h > \tilde{k}_h$, and $W_1 > \widetilde{W}_1$. Lemma A.2 (2.) implies that for $\sigma_e \ge \check{\sigma}_e$ the matrices M_O^A , M_O^B are negative definite. Thus, Proposition A.1 implies that (a) the equilibrium policy outcome of the electoral game is the same at that of the equivalent problem of the representative politician; (b) the objective function of the representative politician is strictly concave.

Suppose the linear rule does not implement the optimal policy. We show that this leads to a contradiction. The difference between FOCs of the representative politician and those of the social planner at (f_1^*, D_1^*) writes:

$$V_D - V_D^{SP} = \beta (1 - \pi \vartheta_1) (1 + \bar{r}) - \frac{\beta C^e}{1 - \delta} f\left(\frac{D_1 - D_0 - \kappa w_1 l_1(t_1)}{1 - \delta}\right) = 0$$
(84)

$$V_t - V_t^{SP} = \beta \frac{C^e \kappa w_1 l_1(t_1)}{(1-\delta)t_1} \eta_1(t_1) f\left(\frac{D_1 - D_0 - \kappa w_1 l_1(t_1)}{1-\delta}\right) = 0$$
(85)

First, set $\kappa = 0$ to ensure that Eq. (85) is satisfied at (r_1^*, D_1^*) . For Eq. (84), recall that the truncated-normal distribution implies:

$$f\left(\frac{D_1 - D_0}{1 - \delta}\right) = \frac{1}{2\Phi(a/\sigma_{\epsilon}) - 1} \frac{1}{\sqrt{2\pi}\sigma_{\epsilon}} \exp\left(-\frac{1}{2\sigma_{\epsilon}^2} \left(\frac{D_1 - D_0}{1 - \delta}\right)^2\right)$$
(86)

where Φ denotes the cdf of the standard normal distribution. Implementability requires the existence of a $\delta^* \in (-\infty, 1)$ such that Eq. (84) is satisfied at (t_i^*, D_1^*) . Recall that Proposition 4 (ii) implies that any rule that implements the social optimum must be such that $\delta < 1$. Because $V_D - V_D^{SP}$ is continuous in δ over $(-\infty, 1)$, by the intermediate value theorem it is sufficient to show that there exists $\delta_a, \delta_b \in (-\infty, 1)$ such that:

$$\frac{\beta C^e}{1-\delta_a} f\left(\frac{D_1^* - D_0}{1-\delta_a}\right) - \beta (1 - \pi \vartheta_1)(1 + \bar{r}) \le 0 \quad (a)$$

$$\frac{\beta C^e}{1-\delta_b} f\left(\frac{D_1^* - D_0}{1-\delta_b}\right) - \beta (1 - \pi \vartheta_1)(1 + \bar{r}) \ge 0 \quad (b)$$
(87)

Consider any $C^e > 0$. For condition (87) (b) first suppose (1) $\left| D_1^* - D_0 \right| > 0$. Define $\delta_b = 1 - \frac{\left| D_1^* - D_0 \right|}{a\sigma_{\epsilon}}$ for some finite $\alpha > 0$. Then $-\frac{1}{2\sigma_{\epsilon}^2} \left(\frac{D_1 - D_0}{1 - \delta_b} \right)^2 = -\frac{a^2}{2}$ and $\frac{D_1 - D_0}{1 - \delta_b} = a\sigma_{\epsilon}$ for $D_1^* - D_0 > 0$ and $\frac{D_1 - D_0}{1 - \delta_b} = -\alpha\sigma_{\epsilon}$ for $D_1^* - D_0 < 0$. Lastly, we need to ensure that $\frac{D_1 - D_0}{1 - \delta_b} \in [-\alpha, a]$. For any finite $\sigma_{\epsilon} > 0$ it is sufficient to choose α such that $\alpha \le a/\sigma_{\epsilon}$. Notice that $\delta_b \in (-\infty, 1)$. Set $\delta = \delta_b$. Then using l'Hôpital's rule we get:

$$\lim_{\sigma_e \to +\infty} \frac{\beta C^e}{1 - \delta_b} f\left(\frac{D_1 - D_0}{1 - \delta_b}\right) = \frac{1}{0} \frac{\alpha}{\sqrt{2\pi} \left|D_1^* - D_0\right|} \exp\left(-\frac{\alpha^2}{2}\right) = +\infty$$
(88)

If instead (2) $D_1^* - D_0 = 0$, define $\delta_{b'} = 1 - \frac{1}{2\Phi(a/\sigma_e) - 1} \frac{1}{\sqrt{2\pi\sigma_e}} \frac{1}{\beta(1-\pi\vartheta_1)(1+\bar{r})}$. We get:

$$\frac{\beta C^e}{1 - \delta_{b'}} f(0) = \beta (1 - \pi \vartheta_1) (1 + \bar{r})$$
(89)

which ensures that condition (87) (b) is satisfied with equality. Results (1) and (2) ensure for any $C^e > 0$ the existence of a finite threshold $\dot{\sigma}_e$ such that condition (87) (b) is satisfied for any finite $\sigma_e \ge \dot{\sigma}_e$.

For condition (87) (a) notice that:

$$\lim_{\delta_a \to -\infty} \frac{\beta C^e}{1 - \delta_a} f\left(\frac{D_1^* - D_0}{1 - \delta_a}\right) - \beta (1 - \pi \vartheta_1)(1 + \bar{r}) = -\beta (1 - \pi \vartheta_1)(1 + \bar{r}) < 0$$
(90)

Thus, condition (87) (a) is always satisfied. Lastly, notice that the LHS of (87) (a) and (b) are continuous functions of δ in the range $(-\infty, 1)$. Thus, by the intermediate value theorem there exists $\delta^* \in (-\infty, 1)$ such that $V_D - V_D^{SP} = 0$ at (t_1^*, D_1^*) . Because the problems of the social planner and of the politician are both (strictly) convex problems, and the FOCs are made identical at (t_1^*, D_1^*) for $(\kappa, \delta) = (0, \delta^*)$, then (t_1^*, D_1^*) is the unique global maximum of the politicians' objective function if $\sigma_{\epsilon} \geq \bar{\sigma}_{\epsilon}$. Thus, the linear rule does implement the optimal policy if $\sigma_{\epsilon} \geq \bar{\sigma}_{\epsilon}$. This leads to a contradiction.

Corollary 7. If the optimal policy (t_1^*, D_1^*) is implementable by a linear rule $R = \kappa - \delta s_1$ for all B_1 within an interval (B'_1, B''_1) , then: (i) the implementation occurs at $\kappa^* = 0$ and $\delta^* < \tilde{\delta}$;

(ii) the optimal degree of flexibility δ^* is weakly increasing in the political present bias B_1 within such interval.

Proof. Part (i). The rule $R = \kappa - \delta s_1$ trivially satisfies *(TCO)*. Moreover, at $\kappa = 0$ it also satisfies *(LCE)*. a. If $s_1^* \neq 0$ given the family defined by $r(s_1, y_1; \delta) = k - \delta s_1$, the rule satisfy $R \in \rho_r$ and for each $B_1'' \in (B_1', B_1'')$ one can define a neighborhood such that $r \in \mathcal{R}_r(B_1'')$. Thus, result (i) is straightforward from Proposition 4 parts (i) and (ii). b. If $s_1^* = 0$, result (i) is straightforward from conditions (84) and (85), where the threshold $\delta < 1$ is defined such that the LHS of Eq. (84) is strictly decreasing in δ for all $\delta \in (-\infty, \delta)$ and the equation possesses a real solution for at least some value of $B_1 \in (0, 1)$.

Part (ii). From part (i) it must be true that $\kappa^* = 0$ and $\delta^* \in (-\infty, 1)$. The linear rule implies $A^r(\tilde{s}_1 y_1; \zeta) = \tilde{\epsilon}(t_1^*, D_1^*; \zeta) \cdot \zeta = \tilde{\epsilon}(t_1^*, D_1^*)(1-\delta)$ and therefore $A_1^r = (1-\delta)$, $A_2^r = \tilde{\epsilon}(t_1^*, D_1^*)$. The formula for $\frac{\partial A^*}{\partial B_1}$ for the case in which the optimal policy is implementable is that in (82). Apply it to the rule $R = \kappa - \delta s_1$ to get:

$$\frac{\partial \Delta^*}{\partial B_1}\Big|_{B_1=B_1'} = \frac{1}{B_1'} \left[1 + \frac{\tilde{\epsilon}_R (I_1^*, D_1^*)^2}{\sigma_{\epsilon}^2 (1-\delta^*)} \right]^{-1}$$
(91)

which is strictly positive for any value of $\tilde{\epsilon}_R(t_1^*, D_1^*)$ given $\delta^* \in (-\infty, 1)$.

Proposition 8. Assume that $\sigma_{\epsilon}^2 < \bar{\sigma}_{\epsilon}^2$, such that the optimal policy is not implementable by a linear rule. (i) If the tax elasticity of labor supply is small, i.e. $|\eta_1(t_1^{**})| < \bar{\eta}$ for some $\bar{\eta} > 0$, the optimal linear rule is characterized by a strictly positive deficit maximum, $\kappa^* > 0$. (ii) The optimal linear rule requires a zero structural deficit level, $\kappa^* = 0$, only if the tax elasticity of labor supply is large, i.e. $|\eta_1(t_1^{**})| \ge \bar{\eta}$. (iii) If $\kappa^* = 0$, the optimal linear rule makes use of the maximum flexibility in the sense $\delta^{opt} = \delta^{max}$.

Proof. Part (i). Step 1. We show that even if the optimal policy is not implementable, the conditions for Proposition A.1 to hold true, namely: (a) M_O^A , M_O^B are negative definite and (b) W_1, σ_v^2, k_h are sufficiently large, are still satisfied. Condition (b) is satisfied given the assumptions on the value of W_1, σ_v^2, k_h . Thus, we need to verify whether the matrices M_O^A, M_O^B are negative definite for small σ_e . Recall that Proposition 6 implies that if $\sigma_e \geq \bar{\sigma}_e$ then the socially optimal policy is implementable. Thus, in this case it must be true that $\sigma_e < \bar{\sigma}_e$. Lemma A.2 (3.) ensures the existence of a finite threshold $\hat{\sigma}_e > 0$ such that if $\sigma_e \leq \hat{\sigma}_e$, then the required condition (a) is satisfied.

Step 2. We show that if $\kappa = 0$ and D_1^{**} is interior it must be true that $V_D^{SP} \neq 0$ at (t_1^{**}, D_1^{**}) . Suppose $V_D^{SP} = 0$ at (t_1^{**}, D_1^{**}) . $\kappa = 0$ implies $V_t = V_t^{SP}$ for all $(t_1, D_1) \in X$. Thus, if $V_D^{SP} = 0$ at (t_1^{**}, D_1^{**}) , then (t_1^{**}, D_1^{**}) satisfies the FOCs of the social planner, and given the strict concavity of the objective function this implies in turn that the socially optimal policy is implementable, leading to a contradiction. Thus, it must be $V_D^{SP} \neq 0$.

Step 3. We show that if the optimal rule has $\kappa^* = 0$, then it must have $\delta^* = \delta^{max}$. Set $\kappa = 0$ and recall $V_D^{SP} \neq 0$ at (t_1^{**}, D_1^{**}) from step 2. Suppose $(0, \delta^*)$ is optimal and $\delta^* \neq \delta^{max}$. If $\delta \neq \delta^{max}$ and D_1^{**} is interior then $\frac{dD_1^{**}}{d\delta} \neq 0$. Recall that $\kappa = 0$ implies $V_t^{SP} = V_t$, which in turn implies that either (a) t_1^{**} is an interior solution and $V_t^{SP} = V_t = 0$, or (b) t_1^{**} is a corner solution and $\frac{dt_1^{**}}{d\delta} = 0$. Thus, a marginal change in δ implies:

$$\frac{dV^{SP}}{d\delta}\Big|_{(t_1^{**}, D_1^{**})} = V_D^{SP} \frac{dD_1^{**}}{d\delta} + \underbrace{V_L^{SP} \frac{dt_1^{**}}{d\delta}}_{=0} = V_D^{SP} \frac{dD_1^{**}}{d\delta}$$
(92)

If D_1^{**} is interior $V_t^{SP} \neq 0$ from step 2, then $\frac{dD_1^{**}}{d\delta} \neq 0$ implies that either $\frac{dV^{SP}}{d\delta} > 0$ or $\frac{dV^{SP}}{d\delta} < 0$. In both cases, δ^* is not optimal because a marginal change in δ increases social welfare. Thus, δ^* can be optimal only if $\delta^* = \delta^{max}$. If D_1^{**} is a corner solution, then $\frac{dV^{SP}}{d\delta}\Big|_{(t_1^{**}, D_1^{**})} = 0$ and any δ in a neighborhood of $\delta^* = \delta^{max}$ is optimal.

Step 4. We show that if $(0, \delta^*)$ is optimal and D_1^{**} is interior, then $V_t^{SP} < 0$ at (t_1^{**}, D_1^{**}) . We have shown in step 2 that $V_D^{SP} \neq 0$. Step 3 states that δ^* can be optimal only if $\delta^* = \delta^{max}$. Suppose $V_t^{SP} > 0$ at (t_1^*, D_1^*) . It is easy to show that $\frac{dD_1^{**}}{d\delta} > 0$ for $\delta > \delta^{max}$ and $\frac{dD_1^{**}}{d\delta} < 0$ for $\delta < \delta^{max}$ in a neighborhood of $\delta = \delta^{max}$. This implies $\frac{dV^{SP}}{d\delta} = V_t^{SP} \times \frac{dD_1^{**}}{d\delta} < 0$ for $\delta^* < \delta^{max}$ and $\frac{dV^{SP}}{d\delta} = V_t^{SP} \times \frac{dD_1^{**}}{d\delta} > 0$ for $\delta^* < \delta^{max}$ and $\frac{dV^{SP}}{d\delta} = V_t^{SP} \times \frac{dD_1^{**}}{d\delta} > 0$ for $\delta^* < \delta^{max}$ and $\frac{dV^{SP}}{d\delta} = V_t^{SP} \times \frac{dD_1^{**}}{d\delta} > 0$ for $\delta^* > \delta^{max}$, i.e. δ^* is a local minimum of the planner's objective function, thus it cannot be optimal. Thus, if D_1^{**} is interior it must be $V_t^{SP} < 0$ at (t_1^{**}, D_1^{**}) .

must be $V_t^{DY} < 0$ at (t_1^{**}, D_1^{**}) . Step 5. We prove that if $|\eta_1(t_1^{**})| \le \overline{\eta}$ then the optimal rule cannot feature $\kappa^* = 0$. Suppose $\kappa^* = 0$. Then either D_1^{**} is a corner or $\delta^* = \delta^{max}$ by step 3 and $V_D^{SP} < 0$ at (t_1^{**}, D_1^{**}) by step 4. We study the effect of a marginal change in κ at $\kappa = 0$ on the social planner's utility in a neighborhood of (t_1^{**}, D_1^{**}) . Recall that $\kappa = 0$ implies $V_t^{SP} = V_t$, which in turn implies that either (a) t_1^{**} is an interior solution and $V_t^{SP} = V_t = 0$, or (b) t_1^{**} is a corner solution and $\frac{dt_1^{**}}{dk} = 0$. Now we study the effect of a marginal change in κ at $\kappa = 0$ on the social planner's utility in a neighborhood of (t_1^{**}, D_1^{**}) . Recall that $\frac{\partial V^{SP}}{\partial t_1} \frac{dt_1^{**}}{dk} = 0$ and $\frac{\partial V^{SP}}{\partial D_1} < 0$ form step 1. Thus, $\frac{dV^{SP}}{dk} |_{(t_1^{**}, D_1^{**})}$ writes:

$$\frac{dV^{SP}}{dk}\Big|_{\binom{t^{**},D^{**}}{1}} = V_D^{SP}\frac{dD_1^{**}}{dk} + \underbrace{V_t^{SP}\frac{dt_1^{**}}{dk}}_{=0} = V_D^{SP}\frac{dD_1^{**}}{dk}$$
(93)

Thus, the sign of (93) is equal to $sign\left(-\frac{dD_1^*}{dk}\right)$. Because of the strict concavity of V we can use traditional comparative statics methods, that lead to the following results. (a) For interior D_1^{**} and interior t_1^{**} , we get

$$\frac{dD_1^{**}}{dk} = -\frac{V_{Dk} \times V_{tt} - V_{Dt} \times V_{tk}}{V_{DD}V_{tt} - V_{Dt}^2}$$
(94)

(b) for interior D_1^{**} and corner t_1^{**} , we get $\frac{dD_1^{**}}{dk} = -\frac{V_{Dk}}{V_{DD}} < 0$, and (c) for corner D_1^{**} trivially $\frac{dD_1^{**}}{dk} = 0$. In the latter case, condition (90) implies that it must be $D_1^{**} > D_1^*$, which implies $D_1^{**} = \bar{D}_1$. But if the optimal rule induces $D_1^{**} = \bar{D}_1$, then no strictly welfare improving deficit rule exists, which implies that an optimal linear rule does not exists, and the statement does not apply. Thus, $\frac{dD_1^{**}}{dk} = \frac{D_1}{2}$. we must analyze only case (a) and (b). The formulas (a) and (b) imply that to study the sign of $\frac{dD_1^{**}}{dk}$ we must derive the cross derivatives of V evaluated at (t_1^{**}, D_1^{**}) . Setting k = 0, such derivatives have formula:

$$V_{tk} = \beta \frac{C^e w_1 l_1}{(1-\delta)t_1^{**}} \eta_1(t_1^{**}) f\left(\frac{D_1^{**} - D_0}{1-\delta}\right) < 0$$
(95)

$$V_{Dk} = \frac{\beta C^e y_1}{(1-\delta)^2} f'\left(\frac{D_1^{**} - D_0}{1-\delta}\right) < 0$$
(96)

$$V_{Dt} = u''(g_1(t_1^{**}, D_1^{**}))y_1[1 + \eta_1(t_1^{**})] < 0$$
(97)

$$V_{tt} = y_1 \left\{ u''(g_1(t_1^{**}, D_1^{**}))[1 + \eta_1(t_1^{**})]^2 y_1 + u'(g_1(t_1^{**}, D_1^{**})) \frac{\partial \eta_1(t_1^{**})}{\partial t_1} \right\} < 0$$
(98)

Case (a). Notice that $D_1^{**} - D_0 \neq 0$ because at $D_1^{**} - D_0 = 0$ always implies $\frac{dV^{SP}}{d\delta}\Big|_{(t_1^{**}, D_1^{**})} > 0$, thus δ^* cannot be optimal. Moreover, $V_{DD}V_{tt} - V_{Dt}^2 > 0$ and $V_{DD} < 0$ because the objective function of the politician is strictly concave. Using the formulas above, and $\frac{\left(D_1^{**}-D_0\right)^2}{\sigma^2} = (1-\delta^{max})^2 \text{ we can construct the formula for } -\left(V_{Dk} \times V_{tt} - V_{Dt} \times V_{tk}\right), \text{ which writes:}$

$$u''(g_{1}(t_{1}^{**}, D_{1}^{**}))[1 + \eta_{1}(t_{1}^{**})]\beta \frac{C^{e}y_{1}^{2}}{(1 - \delta^{max})} f\left(-\frac{\sigma_{e}^{2}}{2}\right) \frac{1 + t_{1}^{**}}{t_{1}^{**}} \\ \times \left\{\eta_{1}(t_{1}^{**}) + \frac{t_{1}^{**}}{1 + t_{1}^{**}} + \frac{u'(g_{1}(t_{1}^{**}, D_{1}^{**}))[1 + \eta_{1}(t_{1}^{**})]y_{1}}{u''(g_{1}(t_{1}^{**}, D_{1}^{**}))[1 + \eta_{1}(t_{1}^{**})]y_{1}} \frac{\partial \eta_{1}(t_{1}^{**})}{\partial t_{1}}\right\}$$
(99)

Define $\bar{\eta} \equiv \frac{t_1^{**}}{1+t_1^{**}} + \frac{u'(g_1(t_1^{**}, D_1^{**}))}{u''(g_1(t_1^{**}, D_1^{**}))[1+\eta_1(t_1^{**})]y_1} \frac{\partial \eta_1(t_1^{**})}{\partial t_1}$ and notice that the assumptions on v imply $\bar{\eta} > 0$. The cross derivatives above imply that if $\left|\eta_1(t_1^{**})\right| < \bar{\eta}$, then $-\left(V_{Dk} \times V_{tt} - V_{Dt} \times V_{tk}\right) > 0$, which $\frac{dV^{SP}}{dk} \Big|_{(t_1^{**}, D_1^{**})} > 0$ at $\kappa = 0$. Thus, $(0, \delta^*)$ is not optimal. Case (b). If t_1^{**} is a corner solution, then $\frac{dD_1^{**}}{dk} = -\frac{V_{Dk}}{V_{DR}} < 0$ which implies that $\kappa = 0$ cannot be optimal for any value of $\eta_1(t_1^{**})$. This leads to a contradiction.

Part (ii). Straightforward from part (i). Part (iii). If $\left|\eta_{1}(t_{1}^{**})\right| \geq \bar{\eta}$ then $-\left(V_{Dk} \times V_{tt} - V_{Dt} \times V_{tk}\right) > 0$. In such case $\left.\frac{dV^{SP}}{dk}\right|_{(t_{1}^{**}, D_{1}^{**})} \leq 0$ at $\kappa = 0$, thus $\kappa^{*} = 0$ is locally a maximum given $\delta = \delta^{max}$. From step 3 of the proof to part (i) we know that at $\kappa = 0$ the welfare-maximizing δ is $\delta = \delta^{max}$. Thus, $(0, \delta^{max})$ is locally optimal.

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